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MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
http://ag.ca.gov/charities/

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fund-raiser:	Name and Address of Charitable Organization:
524 WALK-THE-TALK PRODUCTIONS, INC. 1015 18TH STREET NW #400 WASHINGTON, DC 20036	CT No. 54597 F.E.I.N. No. 94-2927405 San Francisco AIDS Foundation Name of Charity 995 Market Street, Ste 200 Address of Charity San Francisco, CA 94103 City, State, and ZIP Code of Charity

National Campaign ☐ California Campaign ☒

National AIDS Marathon Training Program held (on) (from) January 1, 20 02, to December 31, 20 02.
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one) Fee ☒ Percentage ☐ Other ☐
If other, provide brief explanation _____

1. REVENUE		
A. Cash contributions	$3,261,288	A.
B. Entertainment sales or admission charges		B.
C. Sales from products		C.
D. Advertisement sales		D.
E. Membership fees		E.
F. Other sources: (Specify)		
a.		Fa.
b.		Fb.
c.		Fc.
d.		Fd.
G. TOTAL REVENUE		$3,261,288 G.
2. EXPENSES		
A. Fees or commissions	120,000	A.
B. Salaries	377,079	B.
C. Payroll taxes	---	C.
D. Employee benefits	---	D.
E. Cost of merchandise for resale	36,636	E.
F. Cost of entertainment	---	F.
G. Postage	27,908	G.
H. Advertising	207,277	H.
I. Telephone	6,557	I.
J. Rental of equipment	18,042	J.
K. Facilities charge	59,446	K.
L. Permits	---	L.
M. Other expenses: (Specify)		
a. Travel Expenses	590,434	Ma.
b. Marathon Expenses & Logistics	71,782	Mb.
c. Training Expenses	34,464	Mc.
d. Miscellaneous	6,024	Md.
N. TOTAL EXPENSES		$1,555,659 N.

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3. Amount to Charity $1,705,629 3.

4. Less additional fund-raising expenses paid by charity **(to be completed by charity)** -0- 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) -0- 5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) $1,705,629 6.

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?

[ ] Yes [X] No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief it is true, correct and complete.

Richard Zeichik President 3-26-03

Signature of authorized officer (Commercial Fund-raiser) | Printed Name | Title | Date

This [illegible] ers or directors of the charitable organization for verifying the distribution.

[illegible] Lance Henderson Director of Finance

Signature of authorized officer/director (Charity) | Printed Name | Title | Date

[illegible] PAT CHRISTEN EXEC. DIRECTOR 4-9-03

Signature of authorized officer/director (Charity) | Printed Name | Title | Date

Attorney General's
Registry of Charitable Trusts

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COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2001 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fund-raiser:

524 2002

WALK-THE-TALK PRODUCTIONS, INC.
~~730 11TH STREET NW 2ND FLR~~ 1015 18th ST NW #400
WASHINGTON, DC ~~20001~~ 20036

Name and Address of Charitable Organization or Charitable Purposes:

CT No. 054597 ✓ FEIN No. 942927405

San Francisco AIDS Foundation
Name of Charity

995 Market Street
Address of Charity

San Francisco CA 94103
City, State, and ZIP Code of Charity

National AIDS Marathon Training Program held (on) (from) Feb 1, 2001 to April 1, 2002
(Kind of Activity) (Date or Dates must be shown)

1. REVENUE		
A. Cash Contributions	3820606	A.
B. Entertainment sales or admission charges		B.
C. Sales from products		C.
D. Advertisement sales		D.
E. Membership fees		E.
F. Other sources: (Specify)		
a.		Fa..
b.		Fb.
c.		Fc.
d.		Fd.
G. TOTAL REVENUE	3,820,606	G.
2. EXPENSES		
A. Fees or commissions	120000	A.
B. Salaries includes taxes and benefits	350,185	B.
C. ~~Payroll taxes~~		C.
D. ~~Employee benefits~~		D.
E. Cost of merchandise for resale	37118	E.
F. Cost of entertainment		F.
G. Postage	37701	G.
H. Advertising	199770	H.
I. Telephone	17440	I.
J. Rental of equipment + supplies	46438	J.
K. Facilities charge	59346	K.
L. Permits		L.
M. Other expenses: (Specify)		
a. Travel expenses	635,334	Ma.
b. Marathon expenses + logistics	66467	Mb.
c. Training Expenses	35261	Mc.
d. Miscellaneous	23156	Md.
N. TOTAL EXPENSES	1,628,216	N.
3. Distribution or net to charitable organization or charitable purposes	2,192,390	3.

4. (a) Is any officer, director, partner or owner of the Commercial Fund-raiser in any way affiliated with or control, directly or indirectly, the charitable organization for which Commercial Fund-raiser has contracted to solicit?

[ ] Yes [X] No If "yes", complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and Address of Charitable Organization	Relationship of officer, etc. To Charitable Organization

(b) For each affiliation identified under 4(a), attach copy of contract between commercial fund-raiser and charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge it is true, correct and complete.

✓ Richard Zeichik President 4-8-02
Signature of authorized officer (Commercial Fund-raiser) Printed Name Title Date

This section for officers of the charitable organization for verifying the distribution.

— Lance Henderson CFO 4-30-02
Signature of authorized officer (Charity) Printed Name Title Date

2 Kevin M. Cox Secretary 5-6-02
Signature of authorized officer/director (Charity) Printed Name Title Date

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