371-2

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
http://ag.ca.gov/charities/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2004

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

OFFICE OF THE ATTORNEY GENERAL · CALIFORNIA DEPARTMENT OF JUSTICE · liberty and justice under law

Name and Address of Commercial Fundraiser:	Name and Address of Charitable Organization:
371 Hudson Bay Company of Illinois Inc	CT No. ~~11097~~ 005283 F.E.I.N. No.
Name of commercial fundraiser	Citizen Action Network
2006 1st Ave North Suite 206	Name of charity
Address of commercial fundraiser	PO Box 7027
ANOKA MN 55303	Address of charity
City, State, and ZIP Code	EVANSTON IL 60201
	City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☑

Telephone canvass held (on) (from) 1/1/04, 20 , to 12/31, 20 04
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☑ Other ☐
If other, provide brief explanation

1. REVENUE

A. Cash contributions	9861	A.
B. Entertainment sales or admission charges		B.
C. Sales from products		C.
D. Advertisement sales		D.
E. Membership fees		E.
F. Other sources: (Specify)		
a.		Fa.
b.		Fb.
c.		Fc.
d.		Fd.
G. TOTAL REVENUE	9861	G.

2. EXPENSES

A. Fees or commissions phone staff payroll	578	A.
B. Salaries support staff	331.83	B.
C. Payroll taxes MIN office expenses	68.97	C.
D. Employee benefits Bank credit cd fees	87.42	D.
E. Cost of merchandise for resale rent	3425	E.
F. Cost of entertainment Travel training & meetings	14.50	F.
G. Postage	58.72	G.
H. Advertising	8.10	H.
I. Telephone	45.38	I.
J. ~~Rental of~~ equipment Repair & maint	28.90	J.
K. ~~Facilities charge~~ printing	16.49	K.
L. ~~Permits~~ Bonds & Regist	33.58	L.
M. Other expenses: (Specify)		
a. Acct & legal	4.74	Ma.
b. INSURANCE	3.86	Mb.
c. Business & property	.95	Mc.
d. MISCELL	.89	Md.
N. TOTAL EXPENSES	2349.72	N.

DEPRECIATION 1.76
OFFICE SUPPLIES 13.31
Prof solicitors 1016.10

CT-2CF CFR Financial Report (12-03)

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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20 OLP
(California Government Code Section 12599)

3. Amount to charity (subtract line 2N from line 1G) 7513.28 3.

4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 0 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 0 5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 7513.28 6. ✓

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☐ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Printed name	Title	Date
Dave Anderson	President HBG	5/6/05

of the charitable organization for verification.

Printed name	Title	Date
Rochelle DAVIS	President	4/04/05
Mary Schaafsma	Secretary / Treasurer	4/04/05

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Financial Accounting Report of the Telephone Canvass
Conducted by Hudson Bay Company of Illinois, Inc. in Lincoln , NE
On behalf of Citizen Action Network
in the State of California
January 1, 2004 through December 31, 2004

INCOME

Telephone Canvass Revenue	$	9,861.00

EXPENSES	Membership	Fundraising	Education	Call to Action	TOTAL
Phone Staff Payroll	$ 578.00	$ 578.00	$ 578.00	$ 192.67	$ 1,926.68
Support Staff Payroll	$ 331.83	$ 331.83	$ 331.83	$ 110.61	$ 1,106.10
Telephone	$ 45.38	$ 45.38	$ 45.38	$ 15.13	$ 151.25
Minneapolis Office Expense	$ 68.97	$ 68.97	$ 68.97	$ 22.99	$ 229.89
Postage	$ 58.72	$ 58.72	$ 58.72	$ 19.57	$ 195.75
Bank & Credit Card Fees	$ 87.42	$ 87.42	$ 87.42	$ 29.14	$ 291.41
Rent	$ 34.25	$ 34.25	$ 34.25	$ 11.42	$ 114.16
Travel, Training & Incentives	$ 14.50	$ 14.50	$ 14.50	$ 4.83	$ 48.33
Printing	$ 16.49	$ 16.49	$ 16.49	$ 5.50	$ 54.98
Depreciation	$ 1.22	$ 1.22	$ 1.22	$ 0.41	$ 4.05
Office Supplies	$ 13.31	$ 13.31	$ 13.31	$ 4.44	$ 44.38
Accounting & Legal	$ 4.74	$ 4.74	$ 4.74	$ 1.58	$ 15.81
Insurance	$ 3.86	$ 3.86	$ 3.86	$ 1.29	$ 12.85
Equipment Repairs & Maint.	$ 28.90	$ 28.90	$ 28.90	$ 9.63	$ 96.32
Advertising	$ 8.10	$ 8.10	$ 8.10	$ 2.70	$ 26.98
Bonds & Registration	$ 33.58	$ 33.58	$ 33.58	$ 11.19	$ 111.95
Business & Property Tax	$ 0.95	$ 0.95	$ 0.95	$ 0.32	$ 3.16
Miscellaneous	$ 0.89	$ 0.89	$ 0.89	$ 0.30	$ 2.97
TOTALS	$ 1,331.10	$ 1,331.10	$ 1,331.10	$ 443.70	$ 4,437.02

Total Fundraising Expenses	$	(1,331.10)
Subtotal	$	8,529.90
Professional Solicitor's Share	$	(1,016.62)
Sponsor's Share	$	7,513.28