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3	LOS ANGELES SUPERIOR COURT
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5	SUPERIOR COURT OF CALIFORNIA
6	FOR THE COUNTY OF LOS ANGELES
7 8	Coordination Proceeding Special TitleJUDICIAL COUNCIL COORDINATION PROCEEDING No. 4657
	CONSENT JUDGMENT
9 10	GIB, LLC Cases RESOLVING THE PEOPLE'S CLAIMS AGAINST DEFENDANT GIB, LLC
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16	1. <u>INTRODUCTION</u>
17	1.1 On March 28, 2011, the People of the State of California ("People" or "Plaintiffs"),
18	by and through the Attorney General of the State of California ("Attorney General"), filed an
19	Amended Complaint for civil penalties and injunctive relief against Defendant GIB, LLC ("GIB"
20	or "Settling Defendant") in People v. GIB, LLC, Alameda County Superior Court Case No.
21	RG10545880. The People's complaint asserted the following claims, each of which GIB has
22	denied:
23	(a) Settling Defendant violated the Safe Drinking Water and Toxic
24	Enforcement Act of 1986 ("Proposition 65") by exposing users of its Acai Professional
25	Smoothing Solution and Brazilian Blowout Solution ("the Smoothing Solution Products")
26	to formaldehyde (gas), a chemical known to the state to cause cancer, without providing
27	the legally required warning.
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	CONSENT JUDGMENT RESOLVING THE PEOPLE'S CLAIMS AGAINST GIB, LLC

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Settling Defendant violated Business and Professions Code section 17500 (b) 1 ("False Advertising Law") by falsely labeling, advertising and/or marketing the Smoothing 2 Solution Products with statements such as "formaldehyde free," "hyde free," "salon-safe," 3 and "safe." 4 Settling Defendant violated Business and Professions Code section 17200 (c) 5 ("Unfair Competition Law") by: 6 Failing to provide warnings, as required Proposition 65; (1) 7 (2)Making false and misleading statements about the Smoothing 8 Solution Products that constitute false advertising, in violation of Business and 9 Professions Code section 17500; 10 Making false and misleading advertising claims in violation of (3) 11 Business and Professions Code section 17508; 12 (4) Failing to provide pre-purchase notice of refund and return policies 13 in violation of Business and Professions Code section 17538; 14 Failing to provide the state Department of Health with a complete (5)15 and accurate listing of its products that contain a chemical ingredient that causes 16 cancer, in violation of the Safe Cosmetics Act, Health and Safety Code section 17 111792 (a); 18 Misbranding the Smoothing Solution Products, in violation of the 19 (6) Sherman, Food, Drug and Cosmetic Law, Health and Safety Code section 111730;  $\mathbf{20}$ Failing to provide an accurate Materials Safety Data Sheet as (7)21 required by the California Hazard Communications Standard, California Code of 22 Regulations, title 8, section 5194; and 23 (8)Selling the Smoothing Solution Products with concentrations of 24 volatile organic compounds (VOCs) in excess of the maximum allowed for hair 25 styling products by the consumer product regulations promulgated by the 26 California Air Resources Board (ARB), California Code of Regulations, title 17, 27 sections 94508 (a)(82) and 94509(a). 28 2

1.2 On the motion of Settling Defendant, the People's action has been coordinated in
 this Court with several other actions pending against GIB. (*In Re GIB, LLC Cases, Judicial* Council Coordination Proceeding No. 4657.)

4 1.3 Settling Defendant sells the Smoothing Solution Products in the State of California
5 and/or has done so in the past four years.

6 1.4 For purposes of this Consent Judgment only, the People and Settling Defendant
7 stipulate that: (a) this Court has jurisdiction over the allegations of violations contained in the
8 People's Amended Complaint, and personal jurisdiction over Settling Defendant as to the acts
9 alleged therein; (b) venue is proper in Los Angeles; and (c) this Court has jurisdiction to enter this
10 Consent Judgment as a full and final resolution of all claims which were or could have been raised
11 in the Amended Complaint based on the facts alleged therein.

1.5 The People and Settling Defendant enter into this Consent Judgment as a full and 12 final settlement of all claims asserted in the Amended Complaint relating to the Smoothing 13 Solution Products arising from the presence of formaldehyde in any of its forms, as well as 14 methylene glycol, contained in, and/or emanating from, such products. By execution of this 15 Consent Judgment and agreeing to provide the relief and remedies specified herein, Settling 16 Defendant does not admit any violations of the laws and regulations alleged in the Amended 17 Complaint or recited in Section 1.1 (a) through (c), above, or any violation of any other law or 18 legal duty. 19

Except as expressly set forth herein, nothing in this Consent Judgment shall 1.6 20 prejudice, waive, or impair any right, remedy, or defense the People and Settling Defendant may 21 respectively have in any other or future legal proceedings unrelated to these proceedings. The 22 Parties agree and acknowledge that the Court has not made any finding that Settling Defendant 23 has violated any law or regulation. However, this Paragraph shall not diminish or otherwise affect 24 the obligations, responsibilities, and duties of the Parties under this Consent Judgment, or the 25 rights of the Attorney General or Settling Defendant to enforce the obligations, responsibilities 26 and duties agreed to herein. 27

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CONSENT JUDGMENT RESOLVING THE PEOPLE'S CLAIMS AGAINST GIB, LLC

1	2.	PARTIES
2	2.1	The "Parties" to this Consent Judgment are:
3		- Plaintiff, the People of the State of California, by and through Kamala D.
4		Harris, Attorney General of California ("Plaintiff" or the "People"); and
5		- Defendant GIB, LLC ("Settling Defendant" or "GIB"), doing business as
6		"Brazilian Blowout."
7	3.	DEFINITIONS
8	3.1	"Days" shall mean calendar days.
9	3.2	"Effective Date" shall mean the date of judicial approval of this Consent Judgment.
10	3.3	"Formaldehyde in any of its forms" shall include, but is not limited to:
11	formaldehyde	e gas, formalin, and any and all other synonyms for formaldehyde listed in any
12	regulatory, gu	idance, or alert document issued by the federal or California Occupational Health
13	and Safety Ac	dministration, the U.S. Food and Drug Administration, or the California Department
14	of Public Hea	Ith, including any trade names under which such products are sold.
15	3.4	"Smoothing Solution Products" shall mean Acai Professional Smoothing Solution,
16	Brazilian Blo	wout Solution, and any other GIB salon smoothing solution product, however
17	named, that c	ontains or emits detectable levels of formaldehyde gas when used as directed.
18	4.	<b>INJUNCTIVE RELIEF: WARNINGS AND HAZARD COMMUNICATION</b>
19	4.1	GIB will take the following steps in order to provide clear and reasonable warnings
20	and appropria	te hazard communication with respect to the Smoothing Solution Products, and to
21	resolve all iss	ues with respect to compliance with federal and California OSHA hazard
22	communicatio	on standards, incorporated into Proposition 65 regulations by reference at California
23	Code of Regu	lations, title 27, section 25604.1 for those Smoothing Solution Products:
24		(a) <u>Revised MSDS.</u> Within ten (10) days of the Effective Date of this
25	agreer	nent, GIB shall provide a copy of this Consent Judgment to the preparer of its
26	Mater	ial Safety Data Sheet (MSDS), with instructions to produce a revised Material Safety
27	Data S	Sheet that contains the following language:
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		CONSENT JUDGMENT RESOLVING THE PEOPLE'S CLAIMS AGAINST GIB, LLC

"WARNING: Use of Brazilian Blowout Acai Professional Smoothing
Solution [or if the MSDS applies to another Smoothing Solution Product,
insert the name of that product] as directed will expose you to
formaldehyde (gas), a chemical known to the State of California to cause
cancer."
The revised MSDS shall additionally contain the hazard-communication and safety
precautionary language set forth in Exhibit A ("MSDS Minimum Requirements").
(b) <u>Absence of "anti-warnings</u> ." The revised MSDS shall not contain any
language with the purpose or likely effect of undermining or diluting the force of the
Proposition 65 warning, or reducing the likelihood that product users will heed safety
precautions designed to minimize exposure to formaldehyde gas during product use.
Prohibited MSDS words or statements include, but are not limited to: any suggestions that
the product emits only "trace" or minimal amounts of formaldehyde gas; statements that
users are unlikely to be exposed to formaldehyde in excess of Proposition 65 limits;
statements that formaldehyde exposures are within OSHA regulatory limits; and the like.
(c) <u>Distribution of MSDS.</u> Within twenty (20) days of the Effective Date of
this agreement, the revised MSDS shall be:
<ol> <li>Sent by First Class Mail or personal delivery to all stylists and salons who purchased Smoothing Solution Products in 2010 or 2011;</li> <li>Posted on the public portion of GIB's "Brazilian Blowout" website in a prominent place;</li> <li>Provided to all GIB trainers, sales and marketing representatives, consultants, and distributors, however denominated; and</li> <li>Included with all future shipments of Smoothing Solution Products.</li> <li>GIB shall make a diligent search of its business records, and the records of its sales personnel, in order to compile the most complete listing of customers who purchased</li> </ol>
Smoothing Solution Products in 2010 and 2011. Settling Defendant shall provide the
Attorney General with a written summary of such efforts within thirty (30) days of the
Effective Date of this agreement.
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1	(d) <u>Other Product Use Materials.</u> Within twenty (20) days of the Effective
2	Date of this agreement, all training videos, product instruction sheets, and all other forms
3	and formats of GIB communication regarding exposure risks and user precautions with
4	respect to Smoothing Solution Products shall be revised to be consistent with information
5	in the MSDS.
6	4.2 <u>Corrective advertising</u> . Beginning ten (10) days after the Effective Date of
7	this agreement, all bottles of Smoothing Solution Products shall contain:
8	(a) A prominent product ingredient list identifying either methylene glycol or
9	formaldehyde as an ingredient, and
10	(b) A "CAUTION" sticker advising users that the product releases formaldehyde
11	gas when used as directed, that it must be used with appropriate ventilation, and
12	that it must be used in accordance with manufacturer instructions.
13	4.3 <u>Cessation of Deceptive Representations</u> . Beginning ten (10) days after the
14	Effective Date of this agreement, GIB must both refrain from making, and remove from its
15	Brazilian Blowout web site, advertising materials, brochures, e-mail blasts to stylists, and all
16	forms of communication of all kind, any and all statements indicating that:
17	(a) Smoothing Solution Products are formaldehyde-free, contain no formaldehyde,
18	or will not expose users to formaldehyde;
19	(b) Smoothing Solution Products expose users to only trace or minimal amounts of
20	formaldehyde gas;
21	(c) Smoothing Solution Products are safe, harmless, benign, contain no harsh
22	chemicals, or are made only with natural ingredients;
23	(d) Public entities have declared Smoothing Solution Products to be safe.
24	4.4 <u>Rebroadcast of Reviews.</u> GIB must also refrain from re-broadcasting through any
25	communicative channels any statements similar to those described in paragraph 4.3, such as in
26	magazine articles or advertising pieces promoting Brazilian Blowout as safe or formaldehyde-
27	free. If, however, a magazine article or advertising piece writes a positive review of a Smoothing
28	Solution Product but also makes claims similar to those in subparagraphs 4.3 (a) through (d), 6

above, then GIB may re-broadcast such language only if in its rebroadcast, GIB clearly refutes any such claims made in the original piece.

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3 4.5 <u>Modification of GIB Website Content.</u> GIB must specifically remove from its
4 Brazilian Blowout website the items listed in Exhibit B ("Website Modification Minimum
5 Requirements").

4.6 Future Communications with the Public. Consistent with both First Amendment 6 free-speech guarantees and prohibitions on deceptive advertising, in future communications with 7 the public GIB may dispute, discuss, or quote statements, findings, and test results by public 8 entities, but may not misstate or mischaracterize the underlying public-entity statements, findings, 9 and/or test results. GIB also may not use references to public-entity statements, findings, and/or 10 test results to imply that its product releases only trace or minimal amounts of formaldehyde, or 11 that safety precautions, including proper ventilation and adherence to usage instructions, are 12 unnecessary or unimportant. However, GIB may factually cite to statements, findings, and/or test 13 results published by public entities, as long as they are not presented in a context likely to deceive 14 15 a reasonable consumer.

4.7 <u>Additional Worker Safety Requirements.</u> Beginning twenty (20) days after the
Effective Date of this agreement, all training videos and other training materials used to certify
stylists or to promote GIB products will emphasize ventilation requirements, adherence to usage
instructions, stylist and customer safety, and the need for caution with respect to sensitive clients
(children, pregnant women, chemically sensitive clients, the elderly, and clients with respiratory
conditions).

4.8 Required Advisory to GIB Agents and Advertising firms. Settling Defendant will 22 provide all members of its sales and marketing staff, consultants, representatives, and distributors 23 with the advisory attached as Exhibit C ("Memorandum Re: Requirements for Future 24 Representations Regarding GIB Acai Professional Smoothing Solution and Other GIB Smoothing 25 Solutions Emitting Formaldehyde Gas"), and obtain from each such person the signed 26 acknowledgment set forth at page 3 of Exhibit C, certifying that s/he has read the advisory. 27 Settling Defendant will also send the advisory attached as Exhibit D ("Letter Re: Requirements 28 7

for Future Representations Regarding GIB 'Brazilian Blowout' Acai Professional Smoothing
 Solution") by certified mail to each advertising and public relations firm that GIB employed after
 June 1, 2010 or employs in the future

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## 5. <u>INJUNCTIVE RELIEF: CALIFORNIA SAFE COSMETICS ACT</u> <u>COMPLIANCE</u>

5.1 Database Reporting Requirement. Within ten (10) days of the Effective Date of
 this agreement, GIB will report the presence of both methylene glycol and formaldehyde gas in its
 Smoothing Solution Products to the Department of Public Health- Safe Cosmetics Program
 through the on-line reporting system. When reporting, GIB shall not claim that the presence of
 these ingredients is a trade secret.

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## **INJUNCTIVE RELIEF: VOC REGULATORY COMPLIANCE**

12 6.1 <u>VOC Measurement</u>. For purposes of this Consent Judgment, "total regulated
13 VOCs" means VOCs measured by ARB "method 310," with an exemption for fragrances of up to
14 two percent (2%) by weight (Cal. Code Regs., tit. 17, § 94510, subd. (c)), and an exemption for
15 all Low Vapor Pressure VOCs (Cal. Code Regs., tit. 17, § 94510, subd. (d)).

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6.2 Product Packaging.

17 (a) Beginning ten (10) days after the Effective Date of this agreement, any GIB
18 Smoothing Solution Product that exceeds 2% by weight of total regulated VOCs will be sold
19 only in bottles that contain or are packaged with a "Pump Spray" dispenser, as defined in
20 California Code of Regulations, title 17, section 94508(a)(123), or are dispensed in a product
21 form specified in the Table of Standards for VOCs at California Code of Regulations, title 17, section 94509, as subject to a VOC limit higher than 2%.

(b) Beginning thirty (30) days after the Effective Date of this agreement, any GIB
Smoothing Solution Product that exceeds 2% by weight of total regulated VOCs will be sold only
in a bottle that is shipped with a Pump Spray dispenser or other applicable dispensing apparatus
already in place in the bottle. The bottle may be accompanied by a measuring cap indicating the
appropriate amount of product to use, and/or by usage instructions indicating how many pumps or
operations of the dispensing apparatus are necessary to provide the appropriate amount of

1	product. The intent of the requirement to sell product with the Pump Spray or other dispenser
2	already in place is to prevent customers from circumventing the dispensing apparatus by pouring
3	liquid product directly from the bottle.
4	6.3 <u>Product Testing</u> . To determine compliance or noncompliance with the requirement
5	that GIB's Smoothing Solution Products contain no more than the allowable percentage by weight
6	of total regulated VOCs for the applicable product form (e.g., 6% for a Pump Spray product):
7 8	• Within ten (10) days of the Effective Date of this agreement, GIB shall retain two independent laboratories that are acceptable to the Attorney
9	General for testing for total regulated VOCs.
10	• Within ten (10) days of being informed of GIB's choice of laboratories, the
11	Attorney General will obtain three bottles of GIB Smoothing Solution Products, via a single order through ordinary channels of commerce (that is, from GIB directly or from one of GIB's authorized distributors). The
12 13	Attorney General shall provide one bottle to each of the GIB-retained independent laboratories, and shall provide the third bottle to ARB for in-
13	house testing for total regulated VOCs.
14	6.4 <u>Laboratory Data-Sharing</u> . With respect to GIB Smoothing Solution Products only:
16 17	• ARB will share its test results, including its testing methodology, laboratory reports, and laboratory notes with GIB, at the same time this information is shared with the Attorney General;
18	• GIB will authorize its retained labs to share their test results, including their
19	testing methodology, laboratory reports, and laboratory notes with ARB and the Attorney General, at the same time this information is shared with
20	GIB.
21	6.5 <u>Compliance Determination</u> . When the product testing and data-sharing specified
22	above is completed:
23	(a) If all results obtained by ARB and the two independent GIB-retained laboratories
24	indicate that the Smoothing Solution Products comply with the total regulated VOC limit, then
25	GIB may continue to sell the Product so long as it complies with the terms of this Consent
26	Judgment and other applicable provisions of law.
27	(b) If all results obtained by ARB and two independent laboratories indicate that the
28	Smoothing Solution Products exceed the total regulated VOC limit, then GIB must immediately 9
	CONSENT JUDGMENT RESOLVING THE PEOPLE'S CLAIMS AGAINST GIB. LLC

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cease sales of any noncompliant product in California until compliance can be demonstrated, and the People may, after providing notice to GIB, seek an order of the Court compelling GIB to cease California sales until it brings the Product into compliance with ARB regulations.

- (c) If one or more results obtained by ARB and two independent laboratories indicate that
  the Product complies with the total regulated VOC limit, and one or more of these results indicate
  that it the Product does not so comply, then before the People may seek any order of the Court
  compelling GIB to take additional steps to comply with VOC limits or cease California sales of
  the Product. the parties shall meet and confer as provided in paragraph (d) below, in an attempt to
  resolve the discrepancies in testing results.
- (d) Within fifteen (15) days after learning of any discrepancy among the results from 10 ARB and the two laboratories referred to above, GIB shall provide the Attorney General and ARB 11 with a written explanation of (i) the discrepancies among the laboratory results, and (ii) GIB's 12 reasons for asserting that the VOC content of the Product does not exceed the total regulated VOC 13 limit. Within 30 of receipt of that written explanation, representatives of GIB, ARB, and the 14 Attorney General shall meet and confer in order to resolve these issues in a manner consistent 15 with applicable laws and regulations. If the discrepancies and related issues cannot be resolved at 16 that meeting, or pursuant to any subsequent meetings that the parties may mutually agree upon, 17 then the Attorney General may file a motion with the Court seeking, as appropriate, either judicial 18 enforcement of this Consent Judgment or resolution of the dispute arising under this Judgment. 19

6.6 Nothing in this Consent Judgment is intended to limit ARB's rights to take its own
enforcement action at any time, in any appropriate forum, to compel GIB's compliance with
applicable laws or regulations.

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## **INJUNCTIVE RELIEF: ADDITIONAL PROVISIONS**

7.1 <u>Proof of Licensing</u>. To insure that professional products are not being unlawfully
sold for home use, GIB shall require proof of licensing before allowing customers to purchase
salon-use only products through its web site and other sales channels.

27 7.2 <u>Refund Policies.</u> Immediately on signing this Consent Judgment, GIB will provide
28 all its customers with clear and conspicuous pre-purchase notice of its refund policies with

respect to all cosmetic products it offers for sale, as required by Business and Professions Code section 17538. 2

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#### 8. **CIVIL PENALTIES**

8.1 Amount. Settling Defendant shall pay a civil penalty of \$300,000 pursuant to California Health and Safety Code sections 25249.7(b) and 25249.12. Pursuant to section 25249.12, Defendant shall pay 75% of these funds (\$225,000) to the California Office of Environmental Health Hazard Assessment ("OEHHA"), and shall pay the remaining 25% (\$75,000) to the Attorney General.

8.2 Payment Schedule. These penalty payment shall be made in installments, 9 according to the following schedule: 10

**				
12	Due Date	Total Amount Due	Amount to be remitted to OEHHA	Amount to be remitted to the Attorney General
13	Effective Date + 30	\$75,000	\$56,250	\$18,750
14	days Effective			
15	Date + 7 months	\$75,000	\$56,250	\$18,750
16	Effective	\$75,000	\$56,250	\$18,750
17	Date + 14 months	\$75,000	\$50,250	\$10,750
18	Effective Date + 21	\$75,000	\$56,250	\$18,750
19	months			

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#### 9. PLAINTIFF'S ATTORNEYS' FEES AND COSTS

21 9.1 Reimbursement of Costs. Within thirty (30) days of the Effective Date, Settling Defendant shall pay the Attorney General the sum of \$25,000 to reimburse the direct costs she has 22 borne with respect to product testing and obtaining expert advice in this matter. 23

9.2 Reimbursement of Fees. Settling Defendant shall pay the sum of \$275,000 to the 24 Attorney General to reimburse a portion of the legal fees and costs she has incurred in litigating 25 this matter. This amount shall be paid in installments, according to the following schedule: 26

CONSENT JUDGMENT RESOLVING THE PEOPLE'S CLAIMS AGAINST GIB, LLC

Due Date	Amount Due
Effective Date + 30 days	\$175,000
Effective Date + 1 year	\$25,000
Effective Date + 2 years	\$25,000
Effective Date + 3 years	\$25,000
Effective Date + 4 years	\$25,000

8 9.3 Disposition of Funds Payable to Attorney General. Seventy-five percent 9 (75%) of those separate portions of the money paid to the Attorney General pursuant to 10 paragraphs 8 and 9 of this Consent Judgment shall be administered by the California Department 11 of Justice, and shall be used by the Environment Section of the Public Rights Division of the 12 Attorney General's Office, until all funds are exhausted, for any of the following purposes: (1) 13 implementation of the Attorney General's authority to protect the environment and natural 14 resources of the State pursuant to Government Code section 12600 et seq. and as Chief Law 15 Officer of the State of California pursuant to Article V, section 13 of the California Constitution; 16 (2) enforcement of laws related to environmental protection, including, but not limited to, 17 Chapters 6.5 and 6.95, Division 20, of the California Health and Safety Code; (3) enforcement of 18 the Unfair Competition Law, Business and Professions Code section 17200, et seq., as it relates 19 to protection of the environment and natural resources of the State of California; and (4) other 20 environmental actions which benefit the State of California and its citizens as determined by the 21 Attorney General. Such funding may be used for the costs of the Attorney General's 22 investigation, filing fees and other court costs, payment to expert witnesses and technical 23 consultants, purchase of equipment, laboratory analyses, personnel costs, travel costs, and other 24 costs necessary to pursue environmental actions investigated or initiated by the Attorney General 25 for the benefit of the State of California and its citizens. The payment, and any interest derived 26 therefrom, shall solely and exclusively augment the budget of the Attorney General's Office as it 27 pertains to the Environment Section of the Public Rights Division and in no manner shall supplant or cause any reduction of any portion of the Attorney General's budget. 12

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Twenty-five percent (25%) of those separate portions of the money paid to the Attorney 1 General pursuant to paragraphs 8 and 9 of this Consent Judgment shall be placed in an interest 2 bearing Special Deposit Fund established by the Attorney General. Those funds, including any 3 interest derived therefrom, shall be used by the Attorney General, until all such funds are 4 5 exhausted, for the costs and expenses associated with the enforcement and implementation of Proposition 65, including investigations, enforcement actions, other litigation or activities as 6 7 determined by the Attorney General to be reasonably necessary to carry out her or his duties under Proposition 65. Such funding may be used for the Attorney General's investigation, filing fees 8 and other court costs, payment to expert witnesses and technical consultants, purchase of 9 equipment, travel, purchase of written materials, laboratory testing, sample collection, or any 10 other cost associated with the Attorney General's duties or authority under Proposition 65. 11 Funding placed in the Special Deposit Fund pursuant to this Section, and any interest derived 12 therefrom, shall solely and exclusively augment the budget of the Attorney General's Office and 13 in no manner shall supplant or cause any reduction of any portion of the Attorney General's 14 budget. 15

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## 10. PAYMENTS

10.1 Each payment required by this Consent Judgment shall be accompanied by a cover
18 letter stating that payment is being made pursuant to this Consent Judgment, and identifying the
19 case name and number. Payments shall be made through the delivery of separate checks payable
20 as follows:

(a) <u>Attorney General</u>. Payments due to the Attorney General shall be made
payable to the "California Department of Justice," and sent to the attention of Robert Thomas,
Legal Analyst, Department of Justice, 1515 Clay Street, 20th Floor, Oakland, CA 94612.

(b) Office of Environmental Health Hazard Assessment. Payments due to
OEHHA shall be made payable to the "Office of Environmental Health Hazard Assessment,"
and sent to: Senior Accounting Officer, Office of Environmental Health Hazard Assessment, P.
O. Box 4010, Sacramento, CA 95812-0410. The cover letter to OEHHA should additionally
provide contact information for Robert Thomas from paragraph (a) above.

CONSENT JUDGMENT RESOLVING THE PEOPLE'S CLAIMS AGAINST GIB, LLC

Late Payment/Acceleration. Within ten (10) days after the Effective Date, the 10.2 1 Attorney General will inform GIB in writing of the calendar date that each of the payments 2 described in Sections 8.2 and 9.2 is due. If any payment required by this Judgment is not received 3 by the due date, then Plaintiffs will provide Settling Defendant ten (10) business days' notice of 4 default. If Settling Defendant fails to cure the default within that time, then at the option of the 5 Attorney General, all unpaid balances due pursuant to those sections shall be accelerated, and 6 shall become immediately due and payable, with interest thereon as specified in section 685.010 7 of the Code of Civil Procedure, commencing to accrue on the entire remaining unpaid balance of 8 any sum pursuant those sections, as of the first day immediately after the ten-day delinquency that 9 preceded the notice of default. Code of Civil Procedure section 1013, and the extensions 10 provided for therein, shall not apply to nor extend any deadline referred to in this paragraph or in 11 the payment provisions of this Judgment. If the Attorney General declines to exercise and waives 12 13 this optional acceleration as to any one or more default(s) in payment, said waiver or waivers shall not constitute a waiver of this option in the event of any other default. Settling Defendant is 14 permitted at its option to pre-pay any time the remaining unpaid balance of any amount due in this 15 Judgment. 16

17 10.3 If there is a change in the address or the person to whom payments should be made,
18 as detailed in 10.1 (a) and (b), Plaintiffs will give GIB thirty (30) days advanced written notice of
19 all such changes, consistent with section 16.2 of this Consent Judgment.

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## 11. MODIFICATION OF CONSENT JUDGMENT

11.1 This Consent Judgment may be modified from time to time by express written
agreement of the Parties with the approval of the Court; by an order of this Court on noticed
motion from Plaintiffs or Settling Defendant in accordance with law, for good cause shown; or by
the Court in accordance with its inherent authority to modify its own judgments.

11.2 Before filing an application with the Court for a modification to this Consent
Judgment, the party seeking modification shall meet and confer with the other party to determine
whether the modification may be achieved by consent. If a proposed modification is agreed upon,

then Settling Defendant and the Attorney General will present the modification to the Court by means of a stipulated modification to the Consent Judgment.

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## 12. ENFORCEMENT

Plaintiffs may, by motion or application for an order to show cause before this 12.1 4 Court, enforce the terms and conditions contained in this Consent Judgment. In any such 5 proceeding, Plaintiffs may seek whatever fines, costs, penalties, or remedies are provided by law 6 for failure to comply with the Consent Judgment. Where said violations of this Consent 7 Judgment constitute violations of Proposition 65, the Business and Professions Code §§ 17200 et 8 seq., Business and Professions Code §§ 17500 et seq., or other laws that are the subject of the 9 Amended Complaint committed subsequent to the Effective Date of this Judgment, the Plaintiff is 10 not limited to enforcement of this, but may seek in another action whatever fines, costs, penalties, 11 or remedies are provided for by law for failure to comply with Proposition 65 or other laws. In 12 any action brought by Plaintiffs or another enforcer alleging subsequent violations of Proposition 13 65 or other laws, Settling Defendant may assert any and all defenses that are available, including 14 15 any res judicata or collateral estoppel effect of this Consent Judgment.

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## 13. <u>AUTHORITY TO STIPULATE TO CONSENT JUDGMENT</u>

17 13.1 Each signatory to this Consent Judgment certifies that s/he is fully authorized by
18 the party he or she represents to stipulate to this Consent Judgment and to enter into and execute
19 the Consent Judgment on behalf of the party represented and legally to bind that party.

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## 14. CLAIMS COVERED

14.1 Full and Binding Resolution. This Consent Judgment is a full, final, and binding 21 resolution between the People and Settling Defendant, of any violation of Proposition 65 and any 22 of the laws and regulations recited in Section 1.1 above, that the People have, or could asserted in 23 the Amended Complaint against Settling Defendant arising from (i) the failure to provide clear 24 and reasonable warning regarding exposures to formaldehyde in any of its forms, or (ii) any other 25 conduct alleged in the Amended Complaint. Compliance with the terms of this Consent Judgment 26 resolves any issue now, in the past, and in the future, concerning compliance by Settling 27 28 Defendant, its subdivisions and subsidiaries, and the predecessors and successors of any of

them, with the requirements of Proposition 65, Business and Professions Code sections 17200 et 1 seq. and 17500 et seq., and the laws and regulations listed in Section 1.1 above, arising from its 2 allegedly deficient labeling of the Smoothing Solution Products, exposures to methylene glycol 3 and/or formaldehyde gas contained in or emitted by, the Smoothing Solution Products, or from 4 GIB's alleged failure to provide information about its refund polices. Settling Defendant's 5 compliance with the terms of this Judgment also resolves any liability that Settling Defendant's 6 distributors, wholesalers, and retailers may have under Proposition 65 for selling, providing, or 7 applying the Product without first providing a warning. This Consent Judgment does not resolve 8 any claims that Plaintiffs may assert with respect to (i) products other than Smoothing Solution 9 Products, (ii) chemicals other than formaldehyde in any of its forms; (iii) future false advertising 10 or false or misleading claims; (iv) Settling Defendant's failure to continuously comply with the 11 terms of this Consent Judgment, or (v) Settling Defendant's failure to comply with amendments or 12 modifications to the laws or regulations listed in Section 1.1, above. This Consent Judgment does 13 not waive or release claims that any agency of the State of California that is not a signatory to this 14 Judgment may bring pursuant to its authority to enforce any law or regulation over which it has 15 jurisdiction. 16

17 14.2 Further Reservations. Without limiting the rights reserved to Plaintiffs in the
preceding paragraphs, Plaintiffs also reserve the right to bring actions seeking penalties,
injunctive, and other relief, against any downstream sellers (*i.e.*, distributors, wholesalers, and/or
retailers) who, after the Effective Date of this Judgment: (i) fail to provide warnings as required
by California or Federal law with respect to Smoothing Solution Products, or (ii) otherwise fail to
comply with, or impede the efforts of others to comply with, any applicable terms of this Consent
Judgment.

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## 15. **INVESTIGATION**

15.1 Plaintiffs are conducting an ongoing investigation of hair care products that may
cause exposure to formaldehyde that are sold by companies other than Settling Defendant. In
connection with this investigation, Settling Defendant will, upon reasonable notice, provide
Plaintiffs with information, product samples, and other information and materials within their

possession, custody or control, or that are readily available to them, relevant to such investigation, except to the extent that such information is privileged or otherwise protected from disclosure.

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## 16. **PROVISION OF NOTICE**

16.1 When any party is entitled to receive any notice or certification under this Consent
Judgment, it shall be sent to the person(s) and address(es) set forth in this Paragraph. Any party
may modify the person and address to whom such communications are to be sent by sending each
other party notice by e-mail and first class mail. Said change shall take effect for any notice
mailed at least five (5) days after the date the return receipt is signed by the party receiving the
change.

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16.2 When notices or certifications are required, they shall be sent by e-mail *and* by First Class Mail or overnight delivery to each of the following:

For the Attorney General:

Claudia Polsky, Deputy Attorney General California Department of Justice 1515 Clay Street, 20th Floor, Oakland, CA 94612 <u>Claudia.Polsky@doj.ca.gov</u>

Dennis A. Ragen, Deputy Attorney General California Department of Justice 110 West A. Street, Suite 1100 San Diego, CA 92101 Dennis.Ragen@doj.ca.gov

Robert Thomas, Legal Analyst Department of Justice, 1515 Clay Street, 20th Floor, Oakland, CA 94612 Robert.Thomas@doj.ca.gov

16.3 <u>For GIB</u>:

Hartford O. Brown Klinedinst PC 777 South Figueroa, Suite 2800 Los Angeles, CA 90017 hbrown@klinedinstlaw.com

Greg A. Garbacz, Esq. Klinedinst PC 501 West Broadway, Suite 600 San Diego, CA 92101 ggarbacz@klinedinstlaw.com

5 16.4 Written Certification. Within fifteen (15) days of completing any action required
6 by this Consent Judgment, and also upon Plaintiffs' written request, Settling Defendant will
7 provide Plaintiffs with written certification that the required action has been completed.

8 16.5 <u>Copies of checks</u>. Settling Defendant will cause copies of each and every check
 9 issued pursuant to this Consent Judgment to be sent to Claudia Polsky and Dennis Ragen at the
 addresses set forth above.

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## 17. <u>COURT APPROVAL</u>

12 17.1 This Consent Judgment shall be submitted to the Court for entry by noticed
13 motion, or as otherwise may be required or permitted by the Court. If this Consent Judgment is
14 not approved by the Court, it shall be of no force or effect and may not be used by the Plaintiffs or
15 Settling Defendant for any purpose.

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## 18. <u>ENTIRE AGREEMENT</u>

17 18.1 This Consent Judgment and its Exhibits constitute the sole and entire agreement
and understanding of the Parties with respect to the entire subject matter hereof, and any and all
prior discussions, negotiations, commitments and understandings related hereto. No
representations, oral or otherwise, express or implied, other than those contained herein have been
made by any Party hereto. No other agreements not specifically referred to herein, oral or
otherwise, shall be deemed to exist or to bind any of the Parties.

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## **19. RETENTION OF JURISDICTION**

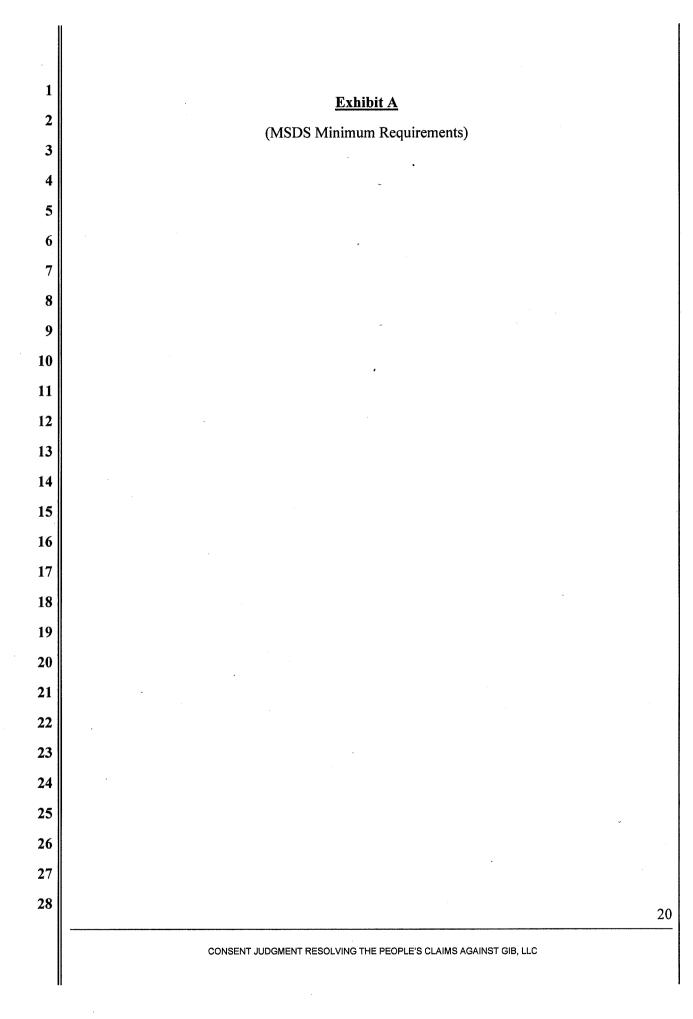
19.1 This Court shall retain jurisdiction of this matter, pursuant to Code of Civil
Procedure section 664.6 and any other applicable provisions of law, to implement and enforce the
Consent Judgment, and to resolve any disputes that may arise as to its implementation.

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	1 20. <u>EXECUTION IN CO</u>	UNTERPARTS
	2 20.1 The stipulations to this	Consent Judgment may be executed in counterparts and by
	3 means of facsimile, which taken toget	ner shall be deemed to constitute one document.
	4 IT IS SO ORDERED and ADJUDGE	
	5 JAN 3 0 2012	ELIHU M. BERLE
	6	HON. ELIHU M. BERLE JUDGE OF THE SUPERIOR COURT
	7 IT IS SO STIPULATED: 8	
	9 DATED: January, 2012	KAMALA D. HARRIS Attorney General
1	10	MARK BRECKLER Chief Assistant Attorney General
1	11	SALLY MAGNANI Senior Assistant Attorney General DENNIS A. RAGEN
	12	DENNIS A. RAGEN Deputy Attorney General
	3	
	4	By: CLAUDIA POLSKY
	15	Deputy Attorney General For Plaintiff People of the State of California
	17	GREG A. GARBACZ, ESQ.
	8	HARTFORD O. BROWN, ESQ. Klinedinst PC
1	9	JULIAC -
2	20	By: <u>HARTFORD BROWN</u> HARTFORD BROWN For Defendant GIB, LLC
2	21	For perendant OID, LLC
	22	
2	23	
2	24	
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	28	19

20. <u>EXECUTION IN C</u>	<u>OUNTERPARTS</u>
20.1 The stipulations to th	is Consent Judgment may be executed in counterparts and by
means of facsimile, which taken tog	ether shall be deemed to constitute one document.
IT IS SO ORDERED and ADJUDG	ED:
DATED:	HON. ELIHU M. BERLE
	JUDGE OF THE SUPERIOR COURT
IT IS SO STIPULATED:	
DATED: January 5, 2012	KAMALA D. HARRIS
	Attorney General MARK BRECKLER
	Chief Assistant Attorney General SALLY MAGNANI
	Senior Assistant Attorney General DENNIS A. RAGEN
	Deputy Attorney General
	By: Man Dor Sky
	CLAUDIA POLSKY Deputy Attorney General For Plaintiff Boople of the State of California
	For Plaintiff People of the State of California
	GREG A. GARBACZ, ESQ.
	HARTFORD O. BROWN, ESQ. Klinedinst PC
	By:
	HARTFORD BROWN
	For Defendant GIB, LLC
	· · · · · · · · · · · · · · · · · · ·



## Exhibit A

## Material Safety Data Sheet (MSDS) Minimum Requirements

The MSDS for Brazilian Blowout Professional Smoothing Solution, dated October 26, 2010, appended as Attachment 1 hereto, must be revised as follows:

Chronic Health Effects, Section 2.6

- This Section must be revised to reflect, at minimum, the specific health hazards of cancer and sensitization of the respiratory system in addition to the already-described hazard of skin sensitization. The sentence stating that "No harmful or chronic health effects related to the respiratory system are expected" is inaccurate and must be removed. The initial sentence is irrelevant and is apt to create confusion as to the distinction between acute hazards (such as those from ingestion) and chronic hazards; it must be deleted.

Composition and Ingredient Information, Section 3

- Ingredient concentrations must be updated to reflect the composition of Brazilian Blowout's current product

Toxicological Information, Section 11

- Section 11.4 ("Suspected Carcinogen") must list formaldehyde (gas), based on the National Toxicology Program's listing of formaldehyde as a known carcinogen on June 10, 2011.

**Regulatory Information, Section 15** 

Section 15.7 ("U.S. Regulatory Information") should be revised to indicate that
 "when used as directed, this product releases formaldehyde gas." Formaldehyde gas
 should be identified as the chemical on relevant state lists. The Proposition 65
 "Warning" described in the Consent Judgment should be contained in this Section.
 This section must not contain any extraneous, editorial, argumentative, or other
 qualifying information or unsubstantiated claims regarding exposure levels; it must be
 a straightforward factual disclosure of the regulatory status of product ingredients.

# Attachment 1

(MSDS dated October 26, 2010)

b	razilia Iowou	t 📃				Y DATA S			Page 1 of 7 BB-001
Prep	pared to OSHA,	ACC, ANSI,	NOHSC, WHMI	S & 2001/58 EC	Standards	MSDS Revision: 1.4	MSD	S Revision Dat	e: 10/26/2010
			·	1 0000					
	Product Name:			I. FRUL		ITIFICATION			
		N BLOW	OUT PROFE	ESSIONAL S	MOOTHI	IG SOLUTION	1		
1.2	Chemical Name: NA								
1.3	Synonyms: NA						í 		
1.4	Trade Names: Brazilian Blow	vout Protessic	al Smoothing	solution					
1.5	Product Use: PROFESSIONA	L USE ONLY							
1.6	Distributor's Name Brazilian Blow								······
1.7		Ave., North	Hollywood, CA	91605					
1.8	Emergency Phone CHEMTRE		03) 527-38	387 / +1 (80	)0) 424-3	387 <sup>′</sup>			
1.9	Business Phone: +1-818-232-8								
				· · · · · · · · · · · · · · · · · · ·					
				2. HAZ	ARD IDEN	IFICATION	,,,		
2.1		s NOT classifi and ADG Cod	de (Australia).			GEROUS GOODS acco Immediately with wa			
2.2	Routes of Entry:			Inhalation:	YES	Absorption:	YES	Ingestion:	YES
2.3	Effects of Exposure INGESTION:		s swallowed, m	nay cause nause	ea, vomiting c	nd/or diarrhea.			
	EYES:	watering.	•			s of overexposure n			•
	SKIN:	May be ini individuals.		The product ca	n cause aller	gic skin reactions (e.g	I., rashes, w	relts, dermatit	is) in some sensitive
	INHALATION:	Improperty	, e.g. excessiv		oduct are ap	tract, especially if pro blied. When exposed			
2.4		in eyes ma				mptoms of skin over ions (e.g., rashes, wet			
2.5	Acute Health Effe	çts:		itation to skin ne			i, acmain	<u> </u>	
2.6	Chronic Health Eff No harmful of product may allergic react ventilation mu	ecis: r chronic he cause hype lion in some	alth effects an ersensitivity lea e people. No	e expected to a ading to contact harmful or ch	occur from a 1 dermatitis. I ronic health	single accidental ing epeated or prolonge effects related to the Avoid prolonged con	d skin con e respirator	act with proc y system are	luct may cause an expected. Proper
2.7	Target Organs: Respiratory sy	stem, Skin, E	yes,						
						/			

NA = Not Available: ND = Not Determined; NE = Not Established; NF = Not Found; C = Ceiling Limit; See Section 16 for Additional Definitions of Terms Used NOTE: All WHMIS required information is included. It is located in appropriate sections based on the ANSI Z400.1-2004 format. brazilian blowout

# **MATERIAL SAFETY DATA SHEET**

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BB-001

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards

MSDS Revision: 1.4

	<u> </u>	OWLOSI		GREDIENT	INFC	KMA			the second s	and the owner of the local division of the l				4-460 Bby 19-8 40
							0.117	EXPOS			AIR (r			
							GIH	<sup>!</sup>	PPm			OSHA ppm		OTHE
					%		T	ES-	ES-	ES-				
WATE	CHEMICAL NAME(S)	CAS No. 7732-18-5	RTECS No. ZC0110000	EINECS No. 231-791-2	<sup>70</sup> ≤85.0	TLV NA	STEL NA	TWA NF	STEL NF	PEAK NF	<u>TLV</u>	STEL NA	IDLH NA	
		+			< 5.0		NA	NF	NF	NF	NA	NA	NA	
METHYLENE GLYCOL BEHENYL TRIMETHYLAMMONIUM		463-57-0	NA	207-339-5	< 5.0	NA	NA	NP	NP	101	NA	NA		
METH	OFSULFATE AND N- DECONOL AND BUTYLENE COL MIXTURE	NA	NA	NA	≤ 5.0	NA	NA	NF	NF	NF	NA	NA	NA	
SOP/	ARAFFIN	64741-65-7	NA	265-067-2	≤ 3.0	NA	NA	NF	NF	NF	NA	NA	NA	
CETRI	MONIUM CHLORIDE	112-02-7	NA	203-928-6	≤ 2.0	NA	NA	NF	NF	NF	NA	NA	NA	
PETRO	DLATUM	8009-03-8	SE6780000	232-373-2	≤ 1.0	' NA	NA	NF	NF	NF	NA	NA	NA	
(AND EXTRA	EA MUSCIFORMIS EXTRACT ) [GELLIDIELA ACEROSA ACT (AND) SARGASSUM INDULA ACT (AND) SORBITOL	NA	NA	NA	≤ 1.0	NA	NA	NF	NF	NF	NA	NA	NA	
	BROMA GRANDIFLORUM SEED R. (CUPUAÇU BUTTER)	394236-97-6	NA	NA	≤ 0.5	NA	NA	NF	NF	NF	NA	NA	NA	
	HENOL	81-13-0	ES4316000	201-327-3	≤ 0.25	NA	NA	NF	NF	NF	NA	NA	NA	
IYDR	OLYZED KERATIN	69430-36-0	NA	274-001-1	≤ 1.0	NA	NA	NF	NF	NF	NA	NA	NA	
RAG	RANCE (PARFUM)	NA	NA	NA	≤ 1.0	NA	NA	NF	NF	NF	NA	NA	NA	
NETH	YLCHLOROISOTHIAZOLINONE	26172-55-4	NA	247-500-7	≤ 0.1	NA	NA	NF	NF	NF	NA	NA	NA	
NETH	YUSOTHIAZOUNONE	2682-20-4	NA	220-239-6	<b>≤0.1</b>	NA	NA	NF	NF	NF	NA	NA	NA	
			4. FI	RST AID M	EASU	RES								
4.1	emergency f spontaneous EYES: If product ge open to ensu SKIN: Remove con attention. Da INHALATION: Should overe	elephone nur ly, keep victin ts in the eyes, re complete fi aminated clo not wear con xposure occu	nber for assis n's head lowe flush eyes th ushing. If irrit thing and wa taminated cl ur or victim s	t Chemīrec a tance and ins red (forward) oroughly with ation persists, sh affected ar othing until aff thows signs of erform artificio	truction to reduc copious seek m eas with er it has i immed	is. See ce the amou edical i soap been diate d	k imme risk of o nts of w attentic and wo properi listress,	ediate ispiratio vater fo on. iter, if i y clear remove	medic on. r at lea rritatio red. e victi	al atte ast 15 r n persi m to fi	ntion. ninute sts, se resh c	lf vo es, hol ek pro	milling ding e ompt r	occui yelid(s nedicc
4.2	Medical Conditions Aggravated by E	xposure:			**********	******		HEAI						1
	Pre-existing dermatitis, other		• •	•										
	Overexposure to product conditions.	may cause	ivng dama	ge and agg	avate	pulmo	· · •	FLAN			Ý			0
	Do no use on broken skin o				tact wil	h skin	may F	REAC						0
	aggravate skin diseases suc	h as eczema	and contact	dermatilis.				PROT	<b>IECT</b>	IVE E	QUI	PME	NT	C
							, <b>j</b> _							

# brazilian blowout

# **MATERIAL SAFETY DATA SHEET**

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Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSDS Revision: 1.4

		5. FIREFIGHTING ME	ASURES			
5.1	Flashpoint & Method:					
	This product is not flammable.					
5.2	Autoignilion Temperature:					
5.3	Flammability Limits:	Lower Explosive Limit (LEL):	NE	Upper Explosive L	.imit (UEL):	NE
5.4	Fire & Explosion Hazards: This product is not a flammable liquid decompose to form toxic gases (e.g., CC	· · · · · · · · · · · · · · · · · · ·	• • • • • • • •	ict may ignite and		
5.5	Extinguishing Methods: Water Fog, Foam, Dry Chemical, CO <sub>2</sub>					
5.6	Frefighting Procedures: As in any fire, wear MSHA/NIOSH approv full protective gear. Keep containers of exposed surfaces and to protect perso sewers, drains, drinking water supply, a including NiOSH-approved positive pro- potential hazardous decomposition prod	cool until well after the fire is or panel. Prevent runoff from fire o any natural waterway. Firefig essure self-contained breathing	ut. Use wate control or dil ghters must u	r spray to cool fire- ution from entering se full bunker gear		
	6.	ACCIDENTAL RELEAS				
		ACCIDENTAL RELEAS	E MEASUR	RES		
6.1	Spik: Before cleaning any spill or leak, individu For small spills (e.g., <1 gallon (3.785 ki ventilation (open doors and windows), container(s) for disposal. Dispose of pro outside of container with plenty of warm For spills ≥ 1 gailon (3.785 liters), deny e earth). Transfer product to containers for Remove contaminated clothing promptly municipal sewers and open bodies of wa	uals involved in spill cleanup mu ters)) wear appropriate person Remove spilled material wit perty in accordance with local, water and soap. Remove any c antry to all unprotected individu or recovery or disposal and solik y and wash affected skin areas	st wear appro al protective in absorbent state and fe ontaminated als. Dike and diking mate	priate Personal Protect equipment (e.g., go material and place deral regulations. Wa clothing and wash tha d contain spill with in- relat to separate contect	ggles, gloves) into approprish all affected proughly befor erf material (e ainers for prop	Maximize riate closed d areas and re reuse. a.g., sand or per disposal.
6.1	Spiks: Before cleaning any spill or leak, individu For small spills (e.g., <1 gallon (3.785 lit ventilation (open doors and windows), container(s) for disposal. Dispose of pro outside of container with plenty of warm of For spills $\geq$ 1 gailon (3.785 liters), deny e earth). Transfer product to containers for Remove contaminated clothing prompting municipal sewers and open bodies of wa	uals involved in spill cleanup mu ters)) wear appropriate person Remove spilled material wit perty in accordance with local, water and soap. Remove any c antry to all unprotected individu or recovery or disposal and solik y and wash affected skin areas	st wear appro al protective ih absorbent state and fe ontaminated als. Dike and diking mate with soap and	priate Personal Protect equipment (e.g., gog material and place deral regulations. Wa clothing and wash that d contain spill with in- rial to separate contect d water. Keep spills a	ggles, gloves) into approprish all affected proughly befor erf material (e ainers for prop	Maximize riate closed d areas and re reuse. a.g., sand or per disposal.
6.1 7.1	Spills: Before cleaning any spill or leak, individu For small spills (e.g., <1 gallon (3.785 lit ventilation (open doors and windows), container(s) for disposal. Dispose of pro outside of container with plenty of warm of For spills ≥ 1 gailon (3.785 liters), deny e earth). Transfer product to containers for Remove contaminated clothing promptly municipal sewers and open bodies of war <b>7. H/</b> Work & Hygiene Practices: Avoid eye contact. Avoid breathing var	vals involved in spill cleanup mu ters)) wear appropriate person Remove spilled material wit perty in accordance with local, water and soap. Remove any co natry to all unprotected individu or recovery or disposal and solic y and wash affected skin areas ter. ANDLING & STORAGE	st wear appro al protective in absorbent state and fe ontaminated als. Dike and diking mate with soap and <b>INFORMA</b>	priate Personal Protect equipment (e.g., got material and place deral regulations. Wo clothing and wash tha d contain spill with in rial to separate contro d water. Keep spills a STION	ggles, gloves) into appropu ish ali affected proughly befor erf material (e ziners for prop ind cleaning m ver possible.	. Maximize riate closed d areas and e reuse. e.g., sand or per disposal. unoffs out of
	Spils: Before cleaning any spill or leak, individu For small spills (e.g., <1 gallon (3.785 if ventilation (open doors and windows), container(s) for disposal. Dispose of pro outside of container with plenty of warm of For spills ≥ 1 gailon (3.785 liters), deny e earth). Transfer product to containers for Remove contaminated clothing prompthy municipal sewers and open bodies of war <b>7. H/</b> Work & Hygiene Practices:	vals involved in spill cleanup mu ters)) wear appropriate person Remove spilled material wit perty in accordance with local, water and soap. Remove any co- ntry to all unprotected individu or recovery or disposal and solid y and wash affected skin areas ther. ANDLING & STORAGE pors. Wear protective gloves an afore eating, drinking, or smokin ted location (e.g., local exhaust	st wear appro al protective in absorbent state and fe ontaminated als. Dike and diking mate with soap and <b>INFORMA</b> in avoid direc g. Keep away	priate Personal Protect equipment (e.g., got material and place deral regulations. Wo clothing and wash tha d contain spill with in rial to separate contro d water. Keep spills a NTION STION	ggles, gloves) into appropu ish ali affected proughly befor erf material (e ziners for prop ind cleaning m ver possible. I severages.	. Maximize riate closed d areas and e reuse. e.g., sand or per disposal, unoffs out of Wash hands Mash hands

bi	razilian	AA A TEDIAL CALETY DATA CHEET	Page 4 of 7	
1 1	lowout	MATERIAL SAFETY DATA SHEET	BB-001	
Prep	pared to OSHA, ACC	C, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSDS Revision: 1.4 MSDS Revi	sion Date: 10/26/2010	
	·	8. EXPOSURE CONTROLS & PERSONAL PROTECTION		
8.1	8.1 Ventilation & Engineering Controls: Use with adequate ventilation (e.g., local exhaust ventilation is preferred, fans, open doors and windows). Ensure appropriate decontamination equipment is available (e.g., sink, safety shower, eye-wash station). Use in a chemical fume hood when working with large quantilies of product and provide adequate ventilation (e.g., local exhaust ventilation, tans).			
8.2				
8.3	Eye Protection:	ct. Safety glasses with side shields should be used when handling large quantities (e.g., $\geq$	1 gallon (3.785 liters)) of	
8,4				
8,5		d when handling small quantities. When handling large quantities (e.g., $\geq$ 1 gallon (3.785 rers should be available.	liters)), eye wash stations	
		9. PHYSICAL & CHEMICAL PROPERTIES		
9.1	Density:	NA		
9.2	Boiling Point:	NA		
9.3	Melting Point:	NA		
9.4	Evaporation Rate:	NA	•	
9.5	Vapor Pressure:	NA		
9.6	Molecular Weight:	NA		
9.7	Appearance & Color:	Lotion with a slight pungent odor.		
9.8	Odor Threshold:	NA		
9.9	Solubility:	Portially soluble in water.		
9.10	рH	4.0-5.0		
9.1)	Viscosity:	NA		
9.12	Other information;	NA		
		10. STABILITY & REACTIVITY		
10,1				
10.2	Hazardous Decompositi			
10,3	Hazardous Polymeization: Will not occur.			
10,4	Conditions to Avoid: Open flames, sporks, high heat, direct sunlight and close proximity to incompatible substances.			
10.5	Incompatible Substance High temperatures	es: s, sources of heat and direct sunlight.	·	

# brazilian blowout

# **MATERIAL SAFETY DATA SHEET**

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**BB-001** 

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSI

MSDS Revision: 1.4

	11. TOXICOLOGICAL INFORMATION
11,1	Toxicity Data: This product has not been tested on animals to obtain toxicological data. There are toxicology data for the components of this product, which are found in the scientific literature. These data have not been presented in this document
11.2	Acute Toxicity: See section 2.5
11,3	Chronic Toxicity: See section 2.6
11.4	Suspecied Carcinogen: No
11.5	Reproductive Toxicity: This product is not reported to produce reproductive toxicity in humans.
	Mutagenkity: This product is not reported to produce mutagenic effects in humans.
	Embryatoxicity: This product is not reported to produce embryotoxic effects in humans. Teralogenicity:
	This product is not reported to produce teratogenic effects in humans. Reproductive Toxicity:
	This product is not reported to produce reproductive effects in humans.
11.6	Irritancy of Product: See Section 2.3
11.7	Biological Exposure indices: NE
11.8	Physician Recommendations: Treat symptomatically.
	12. ECOLOGICAL INFORMATION
12.1	
	The following statements refer to the environmental fate of <u>methylene glycol</u> . When released into the soli, this material is expected to leach into groundwater. When released into water, this material is expected to readily biodegrade. When released into water, this material is not expected to exaporate significantly. This material is not expected to significantly bioaccumulate. When released into the air, this material is not expected to be readily degraded by reaction with photochemically produced hydroxyl radicals.
12.2	Effects on Planis & Animals:
	There is no specific data available for this product.
12.3	Effects on Aqualic Life:
	There is no specific data available for this product.
	13. DISPOSAL CONSIDERATIONS
13.1	Waste Disposal:
	Dispose of in accordance with federal, state and local regulations.
13.2	Special Considerations: Dispose of in accordance with federal, state and local regulations.



# **MATERIAL SAFETY DATA SHEET**

Page 6 of 7 BB-001

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards

MSDS Revision: 1,4

MSDS Revision Date: 10/26/2010

## 14. TRANSPORTATION INFORMATION

	casic description (ID Number, proper shipping name, hazard class & division, packing group) is shown for e tional descriptive information may be required by 49 CFR, IATA/ICAO, IMDG, CTDGR, SCT and ADGR.	ach mode of transportation.
14.1	49 CFR (GND): NOT REGULATED	
14.2	IATA (AIR):	1
	NOT REGULATED	
14.3	IMDG (OCN):	1
	NOT REGULATED	
14.4	TDGR (Canadian GND):	
	NOT REGULATED	
14.5	ADR/RID (EU):	
	NOT REGULATED	
14.6	SCT (MEXICO):	
	NOT REGULATED	
14.7		
	15. REGULATORY INFORMATION	
15.1	U.S. EPA SARA Reporting Requirements:	
	This product contains methylene glycol a substance subject to SARA 313 reporting requirements.	
15.2	U.S. EPA SARA Threshold Planning Quantity: NA	
15.3	TSCA Inventory Status:	
	All chemical substances of this product are listed on the TSCA inventory or are otherwise exempted from in	ventory status.
15.4	U.S. EPA CERCLA Reportable Quantility (RQ):	
	NA	
15.5	Other U.S. Federal Requirements:	
	This product complies with the appropriate sections of the Food and Drug Administration's 21 CFR subchapt	
	<u>Clean Air Act:</u> This material does not contain any Class 1 Ozone depletors. This material does not contain a <u>Clean Water Act:</u> None of the chemicals in this product are listed as Priority Pollutants under the CWA. N product are listed as Toxic Pollutants under the CWA.	
15.6	Other Canadian Regulations:	$\sim$
	This product has been classified according to the hazard criteria of the Controlled Products Regulations (CPR) and the MSDS contains all of the Information required by the CPR. The components of this product are not listed on the DSL/NDSL.	$(\mathbf{T})$
15.7	U.S. State Regulatory Information:	
	Methylene Glycol is on the following state criteria lists: California, New Jersey, Pennsylvania, Minneso product contains methylene glycol. When used as directed, this product releases trace amounts of formals	
	The amount of formaldehyde released during use, and any exposure to an employee, will depend and operating conditions. The precise amount of the exposure is difficult to determine and subject to sci protocols for measurement. Based on current scientific methodology, there is no reason to believe that an formaldehyde from this product during normal use will exceed 40 micrograms per day.	entific debate and varying
15.8	67/548/EEC (European Union) and Australia NOHSC:2011 (2003) Requirements:	
	The primary components of this product are listed in Annex I of EU Directive 67/548/EEC.	84 M ( 1994 )
	Isoparaffin: (Xn) harmful. R: 65 - Harmful: May cause lung damage if swallowed. S: 2 - Keep out of reach of children.	
	HazChem Code: None allocated.	
	Poison Schedule: None allocated.	,

brazilian	
blowout	

# **MATERIAL SAFETY DATA SHEET**

Page 7 of 7 BB-001

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards

MSDS Revision: 1.4

	16. OTHER INFORMATION	
16.1		duce vomiting; seek medical attention. Avoid eye contact. Keep out of reach of children. If action occur, discontinue use immediately. If irritation persists, seek medical attention. FOR
16.2	Terms & Definitions:	
	Please see last page of this MSDS.	
16.3	Disclaimer:	
	regulations must be reviewed for app information contained herein is reliat guaranteed and no warranties of any to	ed pursuant to OSHA's Hazard Communication Standard, 29 CFR §1910.1200. Other government cability to this product. To the best of ShipMate's & BRAZILIAN BLOWOUT's knowledge, the ble and accurate as of this date; however, accuracy, suitability or completeness are not ype, either expressed or implied, are provided. The information contained herein relates only to (s) is combined with other materials, all component properties must be considered. Data may to consult the latest edition.
16.4	Prepared for:	
1	Brazilian Blowout	1 •1•
	6855 Tujunga Ave.	brazilian
	North Hollywood, CA 91605	
	+1-877-779-7706	blowout
	+1-818-232-8775	DIOWUUL
	http://www.brazilianblowout.com/	
16.5	Prepared by:	
i	ShipMate, inc.	
	P.O. Box 787	
	780 Buckaroo Trail, Suite D	ShinMate
	Sisters, OR 97759-0787	Dunoemus Gards
	Tel: +1 (310) 370-3600	Training & Grathing
	Fax: +1 (310) 370-5700 http://www.shipmate.com	
	Limp.//www.smpmole.com	

# MATERIAL SAFETY DATA SHEET

BB-001

Page 8 of 7

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSDS Revision: 1.4

MSDS Revision Date: 10/26/2010

## **DEFINITION OF TERMS**

A large number of abbreviations and acronyms appear on a MSDS. Some of these that are commonly used include the following: OTHER STANDARD ABBREVIATIONS:

## GENERAL INFORMATION:

brazilian

blowout

CAS No. Chemical Abstract Service Number

#### EXPOSURE LIMITS IN AIR:

ACGIN American Conference on Governmental Industrial Hygienists	
TLV Threshold Limit Value	
OSHA	U.S. Occupational Safety and Health Administration
PEL	Permissible Exposure Limit
IDLH	Immediately Dangerous to Life and Health

FIRST AID MEASURES:

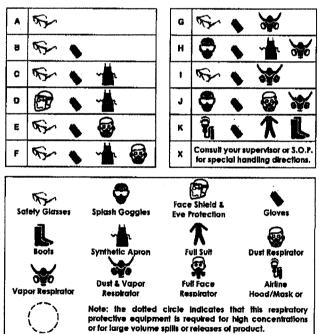
CPR	Cardiopulmonary resuscitation – method in which a person whose heart has stopped receives manual chest compressions and breathing to circulate blood and provide oxygen to the
••••	and breathing to circulate blood and provide oxygen to the body.

#### HAZARDOUS MATERIALS IDENTIFICATION SYSTEM: HMIS

#### HEALTH, FLAMMABILITY & REACTIVITY RATINGS:

. 0	Minimal Hazard
1	Slight Hazard
2	Moderate Hazard
3	Severe Hazard
4	Extreme Hazard

#### PERSONAL PROTECTION RATINGS:

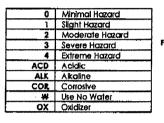


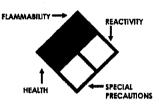
FLAMMABILITY LIMITS IN AIR:

Autoignition Minimum temperature required to initiate combustion in al Temperature with no other source of ignition	
LEL	Lower Explosive Limit – lowest percent of vapor in air, by volume, that will explode or ignite in the presence of an ignition source
UEL	Upper Explosive Limit – highest percent of vapor in air, by volume, that will explode or ignite in the presence of an ignition source

NA	Not Available
NR	No Results
NE	Not Established
NF	Not Found
ND	Not Determined
ML	Maximum Limit
SC8A	Self-Contained Breathing Apparatus

#### NATIONAL FIRE PROTECTION ASSOCIATION: NFPA HAZARD RATINGS:





TOXICOLOGICAL INFORMATION:

LDse	Lethal Dose (solids & liquids) which kills 50% of the exposed animals s		
LC <sub>50</sub>	Lethal concentration (gases) which kills 50% of the exposed animal		
ppm Concentration expressed in parts of material per milli			
TDie	Lowest dose to cause a symptom		
TCLo	<ul> <li>Lowest concentration to cause a symptom</li> </ul>		
TDie, LDie, & LD <sub>2</sub> of TC, TC <sub>2</sub> , LC <sub>10</sub> , & LC <sub>2</sub>	Lowest dose (or concentration) to cause lethal or toxic effects		
IARC	International Agency for Research on Cancer		
NTP	National Toxicology Program		
RTECS	Registry of Toxic Effects of Chemical Substances		
BCF	Bioconcentration Factor		
ĩL <sub>m</sub>	Median threshold Imit		
log Kow or log Koc	Coefficient of Oll/Water Distribution		

#### **REGULATORY INFORMATION:**

WHMIS	Canadian Workplace Hazardous Material information System	
DOT	OT U.S. Department of Transportation	
TC	Transport Canada	
EPA	U.S. Environmental Protection Agency	
D\$L	Canadian Domestic Substance List	
NDSL	Canadian Non-Domestic Substance List	
PSL	Canadian Priority Substances List	
TSCA	U.S. Toxic Substance Control Act	
EU	European Union (European Union Directive 67/548/EEC)	
CPR	Canada's Controlled Product Regulations	

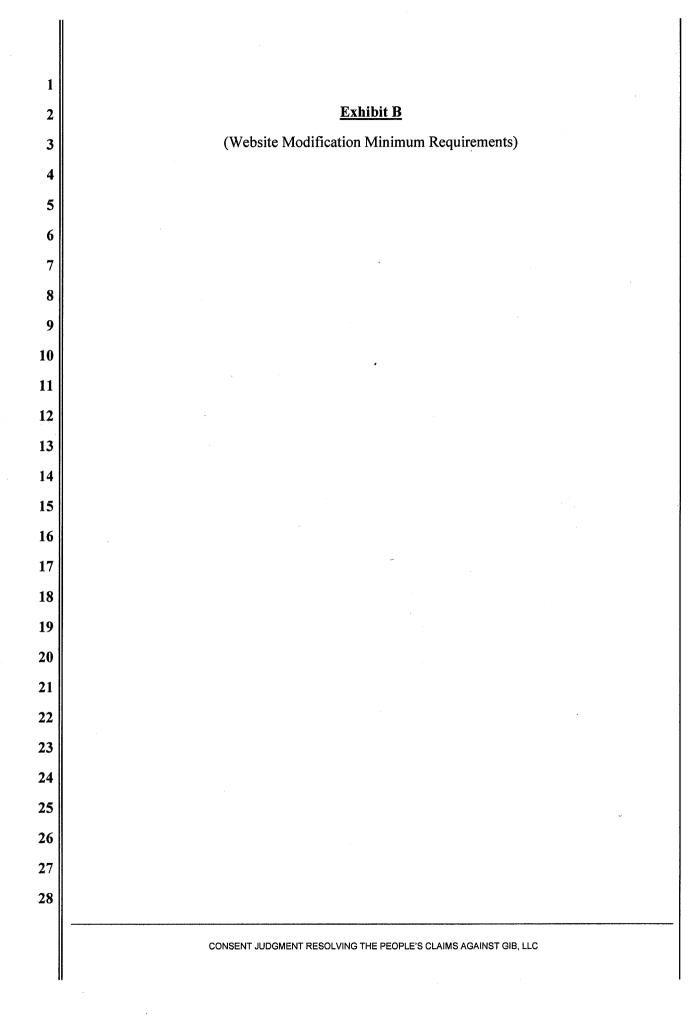
## EC INFORMATION:

							97675 5 - 4 2 - 4 2 - 4 2 - 4
C ·	E	F	N	0	T+	Xi	Xn
Corrosiva	Explosive	flommable	Hormful	Oxidizing	Toxic	initiani	Harmful

## WHMIS INFORMATION:

Ø	۲	۲	9	1	۲		
A	8	С	D1	D2	D3	E	F
Compressed	Flammable	Oxidizing	Toxic	initation	Infectious	Corrosive	Reactive





## Exhibit B

## Web-Site Modification Minimum Requirements

On the time schedule described in the Consent Judgment, GIB shall remove from the Brazilian Blowout web site the following content:

1. The "talking head" video that appears immediately upon opening the web site.

2. The click-activated "latest air-monitoring test update" on the Brazilian Blowout home page.

3. The following items listed as "Support Materials" for stylists:

Official Statements

16-Dec-2010 Brazilian Blowout Sues Oregon OSHA

10-Nov-2010 Brazilian Blowout Proven Safe by Oregon OSHA

01-Nov-2010 Oregon OSHA Confirms:

15-Oct-2010 The results are in!

08-Oct-2010 OSHA's Testing Methods Proven Faulty

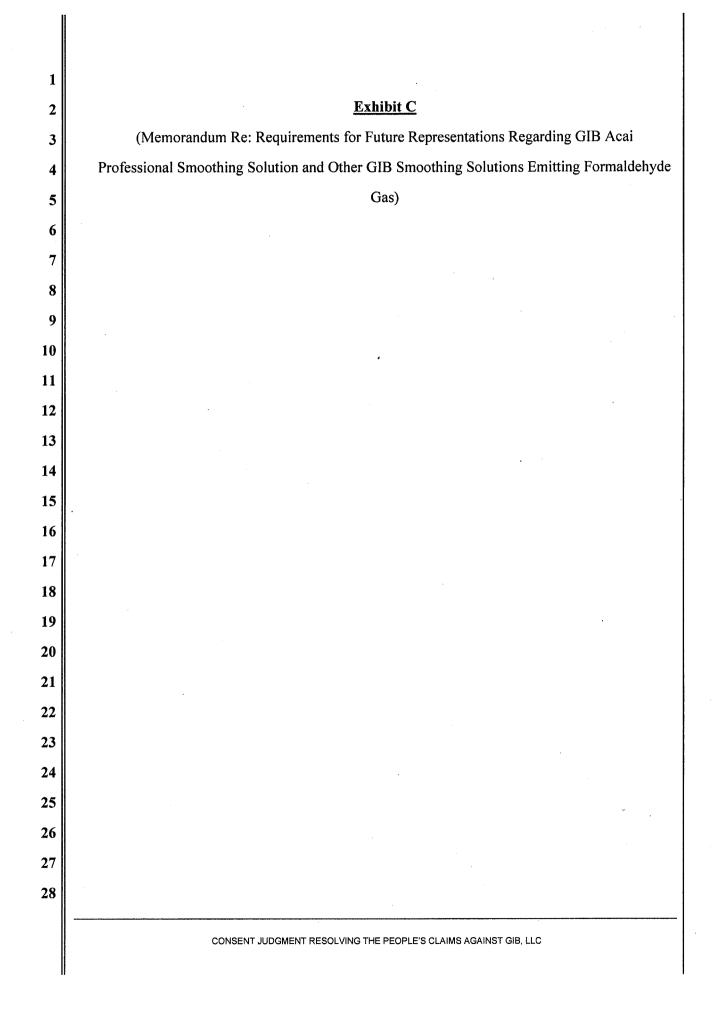
05-Oct-2010 "Contains No Formaldehyde" Test Results Released

04-Oct-2010 Official Statement from Brazilian Blowout

29-Sep-2010 Official Statement from Brazilian Blowout

4. Any and all "Press" materials (reprints of, or links to, magazine and other articles in the popular and trade press) that describe Brazilian Blowout as formaldehyde-free, free from harsh chemicals, or safer than formaldehyde-containing competitors, unless those misrepresentations are specifically disclaimed.

GIB shall also refrain from posting new content on the Brazilian Blowout web site that contravenes the Consent Judgment prohibition on deceptive representation.



## MEMORANDUM

# TO:GIB SALES AND MARKETING STAFF, CONSULTANTS,<br/>REPRESENTATIVES, AND DISTRIBUTORSFROM:[INSERT NAME AND TITLE OF GIB CONTACT]DATE:[INSERT]RE:**REQUIREMENTS FOR FUTURE REPRESENTATIONS REGARDING**<br/>GIB ACAI PROFESSIONAL SMOOTHING SOLUTION AND OTHER<br/>GIB SMOOTHING SOLUTIONS EMITTING FORMALDEHYDE GAS

GIB has entered into a settlement agreement and Consent Judgment with the California Attorney General regarding GIB's Acai Professional Smoothing Solution, and you are receiving this memorandum pursuant to the requirements of that Judgment. Please read this memorandum carefully, and then sign the acknowledgment on page 3 and return the acknowledgment to me.

When GIB's *Acai Professional Smoothing Solution* is used as directed, it causes emissions of formaldehyde gas, a chemical known to the State to cause cancer. Formaldehyde gas exposure may also result in acute health effects for sensitive stylists and customers, such as breathing difficulties and eye irritation. These risks and adverse effects can be significantly reduced if the product is used with adequate ventilation, and the manufacturer's instructions are carefully followed. It is therefore important that GIB's customers be fully informed of these risks so that they can take the appropriate steps to reduce their exposure to formaldehyde gas. The Consent Judgment contains requirements to ensure that GIB does not downplay these risks, and as employees and/or representatives or agents of GIB, it is your responsibility to comply with these requirements. These requirements include the following provisions:

1. The Material Data Safety Sheet (MSDS) for the Acai Professional Smoothing Solution must contain this warning:

WARNING: Use of Brazilian Blowout Acai Professional Smoothing Solution as directed will expose you to formaldehyde (gas), a chemical known to the State of California to cause cancer.

You may not make statements that undermine or dilute the force of this warning, or that reduce the likelihood that product users will heed safety precautions designed to minimize exposure to formaldehyde gas during product use. 2. You may not make any statements indicating that:

(a) Acai Professional Smoothing Solution is formaldehyde-free, contains no formaldehyde, or will not expose users to formaldehyde;

(b) Acai Professional Smoothing Solution exposes users to only trace or minimal amounts of formaldehyde gas;

(c) Acai Professional Smoothing Solution is safe, harmless, benign, contains no harsh chemicals, or is made only with natural ingredients;

(d) public entities have declared Acai Professional Smoothing Solution safe.

You may not include the above statements in GIB's web site, advertising materials, brochures, e-mails to stylists, or in any other communications of any kind.

- 3. You must also refrain from <u>re-broadcasting</u> any statements similar to items (a) through (d) above, made by others, such as in magazine articles or advertising pieces promoting Brazilian Blowout as safe or formaldehyde-free. If, however, a magazine article or advertising piece writes a positive review of the Acai Professional Smoothing Solution but also makes claims detailed above in paragraphs (a) through (d), you may re-broadcast such language <u>only</u> if in the rebroadcast, you clearly <u>refute</u> claims similar to (a) through (d) made in the original piece.
- 4. In future communications with the public, GIB and you may publicly dispute, discuss, or quote statements, findings, and test results by public entities, but may <u>not</u> misstate or mischaracterize the underlying public-entity statements, findings, and/or test results. GIB and you also may <u>not</u> use references to public-entity statements, findings, and/or test results to imply that its product releases only trace or minimal amounts of formaldehyde, or that safety precautions, including proper ventilation and adherence to usage instructions, are unnecessary or unimportant. However, GIB and you may factually cite to statements, findings, and/or test results published by public entities, as long as they are not presented in a context likely to deceive a reasonable consumer.

The above requirements also apply to any past or future GIB salon smoothing solution products, however named, that expose users to formaldehyde gas.

If you have questions regarding the above or if you would like to review a copy of the Consent Judgment, please contact \_\_\_\_\_\_.

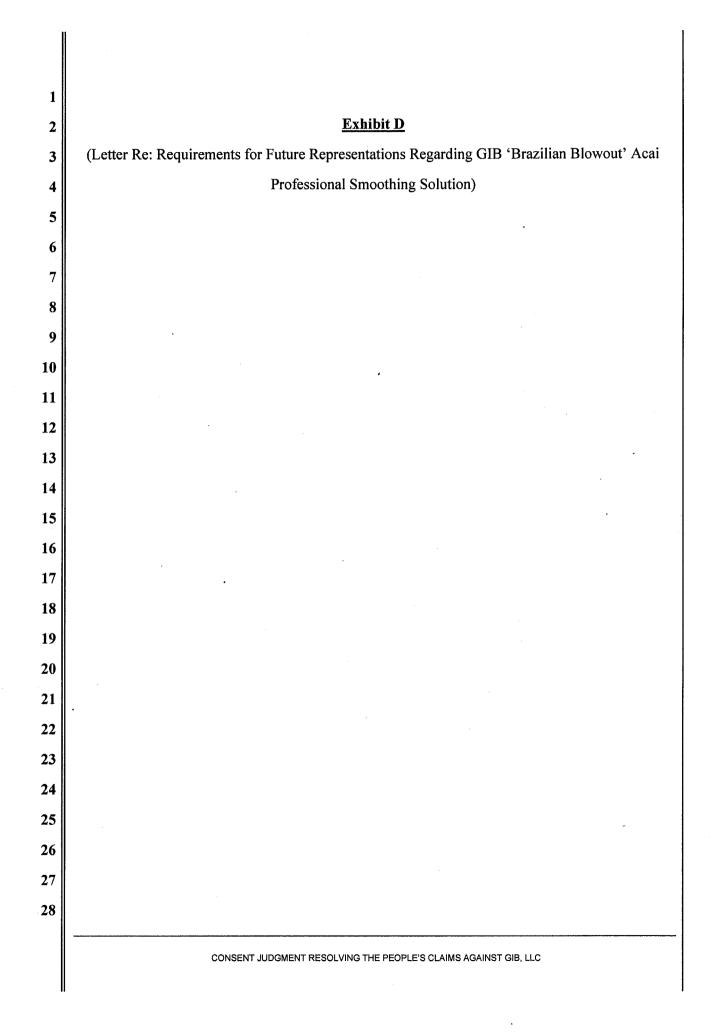
## ACKNOWLEDGMENT OF REVIEW OF MEMORANDUM SUMMARIZING REQUIREMENTS FOR FUTURE REPRESNETATIONS ABOUT ACAI PROFESSIONAL SMOOTHING SOLUTION

I have read the foregoing Memorandum summarizing the requirements for future representations about GIB's Acai Professional Smoothing Solution, and any other past or future GIB salon smoothing solution products that release formaldehyde gas when used as directed.

Dated:

· Signature

Print Name



[date]

[Name and address of advertising or public relations firm]

# Re: REQUIREMENTS FOR FUTURE REPRESENTATIONS REGARDING GIB "BRAZILIAN BLOWOUT" ACAI PROFESSIONAL SMOOTHING SOLUTION

Dear [\_\_\_]:

GIB has entered into a settlement agreement and Consent Judgment with the California Attorney General regarding GIB's *Acai Professional Smoothing Solution*, and you are receiving this letter pursuant to the requirements of that Judgment, because your firm has done advertising or public relations work for GIB over the past two years. This letter sets forth requirements for future advertising and public statements regarding the *Acai Professional Smoothing Solution*.

When GIB's *Acai Professional Smoothing Solution* is used as directed, it causes emissions of formaldehyde gas, a chemical known to the State to cause cancer. Formaldehyde gas exposure may also result in acute health effects for sensitive stylists and customers, such as breathing difficulties and eye irritation. These risks and adverse effects can be significantly reduced if the product is used with adequate ventilation and the manufacturer's instructions are carefully followed. It is therefore important that GIB's customers be fully informed of formaldehyde risks so that they can take the appropriate steps to reduce their exposure. The Consent Judgment contains specific requirements to ensure that GIB does not downplay these risks in its advertising and public relations efforts. These requirements include:

1. The Material Data Safety Sheet (MSDS) for the Acai Professional Smoothing Solution must contain this warning:

WARNING: Use of Brazilian Blowout Acai Professional Smoothing Solution as directed will expose you to formaldehyde (gas), a chemical known to the State of California to cause cancer.

GIB's advertising and public statements may not contain statements that undermine or dilute the force of this warning, or that reduce the likelihood that product users will heed safety

Exhibit D

1 | Page

precautions designed to minimize exposure to formaldehyde gas during product use.

2. GIB's advertising and public statements may not make any of the following claims:

(i) Acai Professional Smoothing Solution is formaldehyde-free, contains no formaldehyde, or will not expose users to formaldehyde;

(ii) Acai Professional Smoothing Solution exposes users to only trace or minimal amounts of formaldehyde gas;

(iii) Acai Professional Smoothing Solution is safe, harmless, benign, contains no harsh chemicals, or is made only with natural ingredients;

(iv) public entities have declared Acai Professional Smoothing Solution safe.

GIB may not include the above statements in its web site, advertising materials, brochures, emails to stylists, or in any other communications of any kind.

- 3. GIB must also refrain from <u>re-broadcasting</u> any statements similar to items (i) through (iv) above, made by others, such as in magazine articles or advertising pieces promoting Brazilian Blowout as safe or formaldehyde-free. If, however, a magazine article or advertising piece writes a positive review of the Acai Professional Smoothing Solution but also makes claims detailed above in paragraphs (i) through (iv), GIB may re-broadcast such language <u>only</u> if in the rebroadcast, GIB clearly <u>refutes</u> claims similar to (i) through (iv) made in the original piece.
- 4. In future communications with the public, GIB may publicly dispute, discuss, or quote statements, findings, and test results by public entities, but may <u>not</u> misstate or mischaracterize the underlying public-entity statements, findings, and/or test results. GIB also may <u>not</u> use references to public-entity statements, findings, and/or test results to imply that its product releases only trace or minimal amounts of formaldehyde, or that safety precautions, including proper ventilation and adherence to usage instructions, are unnecessary or unimportant. However, GIB may factually cite to statements, findings, and/or test results to deceive a reasonable consumer.

The above requirements also apply to any past or future GIB salon smoothing solution products, however named, that expose users to formaldehyde gas.

If you have questions regarding the above or if you would like to review a copy of the Consent Judgment, please contact the undersigned at [insert telephone and e-mail address]. Thank you for your attention to these important requirements.

Very truly yours,

[Insert Name of GIB Contact Person]

Exhibit D

**3** | P a g e