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9
10 IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA
11 SAN FRANCISCO DIVISION
12

13 THE STATE OF CALIFORNIA,
14 Plaintiff,

15 v.

16 VALERO L.P., a limited partnership, VALERO
17 ENERGY CORPORATION, a Delaware
18 Corporation, and KANEB PIPE LINE PARTNERS,
L.P., a limited partnership, and KANEB SERVICES
19 LLC, a limited liability corporation,

20 Defendants.
21

Case No.

**COMPLAINT FOR
EQUITABLE RELIEF FOR
VIOLATIONS OF THE
SHERMAN ACT AND
SUPPLEMENTAL STATE
CLAIMS**

22 Plaintiff, State of California, on its own behalf and as *parens patriae* on behalf of its
23 citizens, by and through its Attorney General, Bill Lockyer, brings this civil action to obtain
24 equitable and other relief against the Defendants named herein for violations of the antitrust
25 laws of the United States and of the unfair competition laws of the State of California, and
26 complains and alleges as follows:
27
28

1 **I.**

2 **JURISDICTION AND VENUE**

3 1. This complaint is filed and this action is instituted under Section 16 of the Clayton
4 Act (15 U.S.C. § 26) to prevent and restrain the violation by Defendants, as hereinafter alleged,
5 of Section 7 of the Clayton Act (15 U.S.C. § 18). This Court has jurisdiction over this action
6 pursuant to 28 U.S.C. § 1337.

7 2. This complaint is filed and the action is also instituted under Section 1 of the
8 Sherman Act (15 U.S.C. § 1) to prevent and restrain the violation by Defendants, as hereinafter
9 alleged, of Section 1 of the Sherman Act. This Court has jurisdiction over this action pursuant
10 to 28 U.S.C. § 1337.

11 3. This Court has supplemental jurisdiction over the claims of Plaintiff arising out of
12 the California Unfair Competition Act, California Bus. & Prof. Code § 17200 et seq. The
13 California Attorney General has jurisdiction to bring such claims pursuant to California Bus. &
14 Prof. Code §§ 17204 and 17206.

15 4. Venue is proper in the Northern District of California under Section 12 of the
16 Clayton Act, 15 U.S.C. § 22, and under 28 U.S.C. section 1391(b) inasmuch as at least one of
17 the Defendants either transacts business, maintains an office, has an agent or is found within
18 this district. Each Defendant is within the jurisdiction of this Court for service of this
19 complaint.

20 5. The violations alleged herein have a substantial effect on interstate commerce.

21 **II.**

22 **PLAINTIFF**

23 6. The Attorney General of the State of California is the chief law enforcement officer
24 of the state and as such is empowered to bring this suit on behalf of the State and on behalf of
25 its general economy and natural persons residing in the state.

26 **III.**

27 **DEFENDANTS VALERO L.P. AND VALERO ENERGY CORPORATION**

28 **A. VALERO L.P.**

1 and a terminaling of petroleum products and specialty liquids business through the general
2 partner interest owned by one of its subsidiaries in KPP, a Delaware limited partnership, which
3 in turn owns those systems and facilities through its subsidiaries, and other related businesses.

4 20. Defendant KSL is, and at all times relevant herein has been, engaged in commerce
5 as “commerce” is defined in Section 1 of the Clayton Act, as amended, 15 U.S.C. § 12.

6 21. Defendants KPP and KSL are, from time to time, hereinafter jointly referred to as
7 “Kaneb.”

8 V.

9 VALERO/KANEB MERGER

10 22. Pursuant to an agreement and plan of merger dated October 31, 2004, Valero L.P.
11 intends to acquire all of the outstanding voting securities of Kaneb in exchange for cash, stock
12 of Valero L.P., or a combination of cash and stock of Valero L.P.. The value of the transaction
13 at the time of the agreement was approximately \$2.8 billion. The surviving entity is to be
14 called Valero L.P.

15 VI.

16 TRADE AND COMMERCE

17 A. RELEVANT PRODUCT MARKETS

18 23. A line of commerce in which to analyze the effect of the proposed merger is the
19 provision of terminaling services for light petroleum products, fuel blending components,
20 intermediate feed stocks for refinery units, and crude oil.

21 24. A line of commerce in which to analyze the effect of the proposed merger is the
22 pipeline transportation of light petroleum products.

23 25. A line of commerce in which to analyze the effect of the proposed transaction is
24 the bulk supply of light petroleum products.

25 26. Light petroleum product terminals are specialized facilities with large storage tanks
26 used to receive light petroleum products by pipeline, by water, or direct from refinery
27 production; for storage; and for redistribution by pipeline, water carrier, or local distribution by
28 truck.

1 27. Terminaling services consist of a cluster of services related to the storage and
2 throughput of petroleum products. Terminals receive, store, and handle bulk quantities of light
3 petroleum products for redelivery by pipeline, into water vessels, or across truck racks in
4 tankwagon quantities. They also perform value-added services, such as handling and injection
5 of motor fuel additives (including ethanol) as light petroleum products are redelivered across
6 the truck rack. Terminals also receive, store, and redeliver bulk quantities of crude oil, refinery
7 feedstocks, and other blending components for finished fuels.

8 28. Light petroleum products include motor gasoline, distillates, and jet fuel.

9 29. Motor gasoline is produced in various grades and types, including conventional
10 unleaded gasoline, reformulated gasoline, CARB gasoline, and others. Reformulated gasoline
11 is gasoline formulated for use in motor vehicles, the composition and properties of which meet
12 the requirements of the reformulated gasoline regulations promulgated by the U.S.
13 Environmental Protection Agency under Section 211K of the Clean Air Act. Reformulated
14 gasoline also includes oxygenated fuels program reformulated gasoline. CARB gasoline is
15 gasoline meeting the specifications of the California Air Resources Board, and which also meet
16 or exceed U.S. Environmental Protection Agency gasoline specifications for the areas in which
17 they are used. There is no substitute for gasoline as a fuel for automobiles and other vehicles
18 that are designed to use gasoline.

19 30. Diesel fuel is a petroleum distillate with the referenced sulfur specification to meet
20 on-road, off-road, or home heating uses. There is no substitute for the appropriate diesel fuel
21 as a fuel for trucks, railroad engines, farm equipment, other vehicles and equipment designed
22 to burn diesel fuel. Jet fuel is a kerosene product meeting the specifications for use in turbojet
23 and turboprop engines. Military jet fuel meets the specifications for kerosene products
24 designated for military use (JP-8 and JP-5).

25 31. Blendstocks are petroleum products and other chemicals blended with unfinished
26 gasoline to produce finished gasoline. Examples of common blend components include
27 CARBOB, reformat, alkylate, MTBE, and ethanol. Ethanol is an anhydrous denatured
28 aliphatic alcohol. The use of ethanol as a gasoline blending component and oxygenate has

1 become increasingly prevalent in some parts of the country, especially as some states, (*e.g.*,
2 California, New York) have recently prohibited the use of oxygenates such as MTBE.

3 32. Crude oil is the primary feedstock distilled and further refined to produce finished
4 fuel products and other refined products. Intermediate feedstocks are semi-refined petroleum
5 products used as feedstocks to blend into finished petroleum products.

6 **B. RELEVANT GEOGRAPHIC MARKETS**

7 **1. Northern California Terminaling Market**

8 33. Valero and Kaneb are direct horizontal competitors in the provision of terminaling
9 services for bulk suppliers of refining components, most blending components, and light
10 petroleum products in Northern California. The other participants are Tesoro, ConocoPhillips,
11 Shell, and Chevron. BP and IMTT also participate in this market. However, these terminals
12 have constrained access to the Kinder Morgan pipeline system.

13 34. Kaneb is an independent commercial terminal operator. Kaneb does not own or
14 sell any light petroleum products to wholesale or commercial customers. Thus, Kaneb derives
15 its revenue solely from the provision of terminaling services, including receipt of bulk
16 supplies.

17 35. Kinder Morgan owns the only common carrier pipeline that serves the interior of
18 Northern California. This pipeline provides the only economic means of distributing light
19 petroleum products to Northern California terminals outside of the East Bay.

20 36. Bulk supply of light petroleum products in Northern California comes from two
21 sources: (1) domestic production by integrated refiner/terminal operators in Northern
22 California and (2) imports via marine vessel by petroleum product traders, largely on behalf of,
23 or for the integrated refiner/marketers in California.

24 37. Kaneb owns three terminals that participate in this market: Martinez, Richmond,
25 and Selby. All three of the terminals are both accessible to the Kinder Morgan pipeline system
26 and capable of receiving deepwater marine vessels.

27 38. VEC owns a refinery at Benicia and associated storage tanks. The refinery and
28 associated tanks are used by Valero for its own terminaling and bulk supply needs. Valero

1 L.P. controls crude storage facilities.

2 39. Post-transaction, Valero and Kaneb will control a significant share of bulk supply
3 and terminaling services for light petroleum products in Northern California. The proposed
4 transaction would significantly increase market concentration, and post-merger the market
5 would be highly concentrated.

6 40. After the transaction, the combined firm could more effectively coordinate with
7 others to raise prices in the market for bulk supply of and terminaling services for refining
8 components, blending components, and light petroleum products in Northern California.

9 41. The Kaneb terminals are the only independent marine-accessible terminals with
10 unconstrained access to the Kinder Morgan pipeline system. The Kaneb terminals are
11 therefore the only terminals through which a products trader and other marketers can import
12 and distribute light petroleum products throughout Northern California. Wholesale bulk prices
13 in Northern California would likely increase without access to the Kaneb terminals. In
14 addition, Kaneb provides storage to some Northern California refiners for blending
15 components and feedstocks. Loss of access to this storage would likely result in reduced
16 production at these refineries.

17 **2. Northern California Bulk Ethanol Terminaling**

18 42. The U.S. Environmental Protection Agency and the California Air Resources
19 Board have mandated the use of oxygenates at various times and in various places in
20 California. Federal regulations require oxygenated gasoline year round in the counties of Los
21 Angeles, Ventura, San Bernadino (partial), Riverside (partial), San Diego, Sacramento, Yolo,
22 El Dorado (partial), Placer (partial), Solano (partial), and Sutter (partial). California
23 regulations require oxygenated gasoline year round in the counties listed above and in Imperial
24 County from November 1 through February 2.

25 43. California has prohibited the use of oxygenates such as methyl tert butyl ether
26 (“MTBE”). Ethanol is the oxygenate of choice in areas where oxygenated gasoline is required
27 by the U.S. Environmental Protection Agency.

28 44. Ethanol requires its own storage and cannot be commingled with other light

1 petroleum products. Ethanol can be shipped in bulk quantities from production facilities into
2 California only by rail or by marine vessel. Ethanol cannot be brought into the state by
3 pipeline. Once bulk ethanol shipments have been placed in storage, tank trucks transport
4 ethanol to outlying terminals, where it can be placed in smaller storage tanks pending final
5 blending with pre-oxygenated gasoline (“CARBOB”) at the truck rack.

6 45. Kaneb’s Richmond, Selby, and Stockton terminals are the only terminals in
7 Northern California not associated with refineries capable of receiving and distributing bulk
8 volumes of ethanol. Northern California terminals could not be economically supplied with
9 ethanol trucked from Southern California or other locations.

10 46. Because satellite terminals must receive ethanol supplies by truck, trucking
11 economics strongly influence which bulk ethanol terminal will supply ethanol to finished
12 gasoline terminals.

13 47. VEC is a significant user and supplier of ethanol for its own finished gasoline
14 sales.

15 48. After the proposed transaction, Valero could increase prices for or deny access to
16 bulk ethanol terminaling services, causing increased prices for, or reduced supply of, ethanol
17 or finished CARB gasoline.

18 **3. Entry**

19 49. Entry into the relevant markets would be difficult and would not be likely, timely,
20 or sufficient to prevent the anticompetitive effects that are likely to result from the proposed
21 transaction.

22 **VII.**

23 **FIRST CLAIM FOR RELIEF**

24 50. Plaintiff repeats and realleges paragraphs 1 through 49 hereof.

25 51. Valero and Kaneb are competitors in terminaling services for bulk suppliers of
26 refining components, blending components, and light petroleum products in Northern
27 California.

28 52. The effect of the proposed transaction, if consummated, may be substantially to

1 lessen competition in the provision of terminaling services for crude oil, light petroleum
2 products, blend components, and intermediate refinery feedstocks, and the bulk supply of light
3 petroleum products and blend components (including ethanol) in Northern California, in
4 violation of Section 7 of the Clayton Act, as amended, 15 U.S.C. § 18, in the following ways,
5 among others:

6 a. by eliminating direct competition between Valero and Kaneb in the provision of
7 terminaling services for bulk suppliers of crude oil, refining components, light petroleum
8 products, blend components, and intermediate refinery feedstocks;

9 b. by increasing the likelihood of, or facilitating, collusion or coordinated
10 interaction
11 between the combination of Valero and Kaneb and their competitors in the provision of
12 terminaling services for bulk suppliers; and

13 c. by increasing the likelihood of, or facilitating, collusion or coordinated
14 interaction
15 between Valero and the other bulk suppliers of light petroleum products; each of which
16 increases the likelihood that wholesale prices of light petroleum products will increase in the
17 relevant section of the country.

18 VIII.

19 SECOND CLAIM FOR RELIEF

20 53. Plaintiff repeats and realleges paragraphs 1 through 49 hereof.

21 54. Kaneb provides services in the upstream market for terminaling for bulk ethanol in
22 Northern California through its terminals at Selby and Stockton. No other independent
23 terminals in Northern California can economically receive and distribute bulk supplies of
24 ethanol.

25 55. Valero Energy is a significant user of ethanol for the oxygenation of gasoline and a
26 significant seller in the downstream market for CARB gasoline in Northern California.

27 56. Valero has an incentive to raise ethanol storage costs to benefit downstream
28 wholesale ethanol and gasoline sales.

1 temporary restraining order and a preliminary injunction be issued against the Defendants
2 preventing and restraining each of them, and all persons acting on their behalf, from taking any
3 action, either directly or indirectly, in furtherance of the proposed merger and requiring the
4 parties to maintain their companies as separate and independent business entities pending the
5 final adjudication of this matter;

6 B. That the Valero/Kaneb merger be adjudged to be in violation of Section
7 7 of the Clayton Act and Section 1 of the Sherman Act and § 17200 et seq. of the California
8 Business and Profession Code;

9 C. That a permanent injunction be issued against the Defendants ordering
10 divestiture and such other relief as necessary to prevent irreparable harm to the State of
11 California and its consumers;

12 D. That Plaintiff be awarded its costs of suit, including reasonable
13 attorneys' fees; and

14 E. That Plaintiff have such other and further relief as the Court deems just
15 and proper.

16 DATED this 15th day of June, 2005.

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