1	BILL LOCKYER	
2	Attorney General of the State of California THOMAS GREENE	
3	Chief Assistant Attorney General DENNIS ECKHART	
4	Senior Assistant Attorney General AMY J. HERTZ (SBN 119900)	
5	MICHELLE HICKERSON (SBN 199748) Deputy Attorneys General	
6	110 West A Street P.O. Box 85266	
7	San Diego, CA 92186-5266 Telephone: (619) 645-2461	
8	Fax: (619) 645-2012	
9	Attorneys for Plaintiff	
10	SUPERIOR COURT OF CAL	IFORNIA
11	COUNTY OF SAN DIE	GO
12		
13	PEOPLE OF THE STATE OF CALIFORNIA, ex	General Civil
14	rel. BILL LOCKYER, Attorney General of the State of California,	Case No:
15	Plaintiff,	COMPLAINT FOR
16	v.	ENFORCEMENT OF THE SMOKELESS TOBACCO
17	U. S. SMOKELESS TOBACCO COMPANY, a Delaware corporation,	CONSENT DECREE AND STMSA IN CASE NO. JCCP 4041
18	Defendant.	(NHRA-Related Sponsorships)
1920		Dept.: 71 Judge: Hon. Ronald S. Prager
21		
22	The People of the State of California, by and through Bill Lockyer, Attorney General	
23	of the State of California, ("the People") allege on information and belief:	
24	NATURE OF ACTION	
25	1. U.S. Smokeless Tobacco Company ("USST	C") is violating the Smokeless
26	Tobacco Master Settlement Agreement ("STMSA") because	e it promotes its Skoal brand of
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	1	

Complaint

Tobacco Products^{1/2} by sponsoring National Hot Rod Association ("NHRA") racing events with contestants younger than age 18. The STMSA bans Brand Name Sponsorship of events in which any contestant is under 18.

- 2. Because the STMSA bans USSTC's NHRA-related sponsorships, the agreement also bans the Skoal advertising in connection with the sponsorship. Therefore, USSTC is not only violating the STMSA by sponsoring events in which contestants are Youth, but also is violating the STMSA and/or related consent decree by: (i) selling or permitting to be sold prohibited Skoal hats, clothes, toy cars, and other Skoal merchandise at NHRA events; (ii) engaging in prohibited paid Skoal product placement at NHRA live and televised events; and (iii) engaging in prohibited Outdoor Advertising of Skoal at NHRA events, such as by having the Skoal name on signs and race cars.
- Additionally, USSTC is violating the STMSA ban on having more than one
 Brand Name Sponsorship per year. Since 2004, USSTC has sponsored multiple NHRA race cars
 and multiple NHRA-sanctioned national series or tours.

BACKGROUND

- 4. In November 1998, the People and defendant United States Tobacco Company, now known as USSTC, stipulated to entry of a Consent Decree and Final Judgment with Respect to the Smokeless Tobacco Master Settlement Agreement ("Consent Decree") and signed the STMSA.
- 5. The Consent Decree and the STMSA were among the documents that settled the People's landmark litigation against the major tobacco companies, *People of the State of California*, *et al.* v. *Philip Morris Inc.*, *et al.*, Judicial Council Coordination Proceeding No. 4041. The STMSA was approved by the San Diego Superior Court, the Honorable Ronald S. Prager presiding, as part of the Consent Decree entered by the Court on December 9, 1998.
- 6. The 1994 Surgeon General's Report states, "Sponsorship is an efficient way for an advertiser to have its brand name and logo achieve the equivalent effect of broadcast
- 1. The definitions in the STMSA are incorporated herein by reference, and words defined in the STMSA are capitalized in the Consent Decree, the STMSA and this complaint.

advertising without having to include any government-mandated warnings." (U.S. Dep't of Health & Human Services, *Preventing Tobacco Use Among Young People: A Report of the Surgeon General*, 1994, p. 185.) That report also notes that, when tobacco products sponsor sports, "the harmful effects of tobacco are camouflaged against the backdrop and thrill of athletic victory." (*Id.* at p. 186.)

7. Under the STMSA, a Participating Manufacturer is permitted only one Brand Name Sponsorship. Even as to that sponsorship, there are restrictions with respect to the scope and nature of the sponsorship.

PARTIES

- 8. Plaintiff Bill Lockyer is the duly elected Attorney General of the State of California and is the chief law enforcement officer of the State. (Cal. Const., art. V, §13.) Pursuant to section VI.A of the Consent Decree and section VII(c) of the STMSA, the Attorney General is authorized to bring actions in this Court on behalf of the People to enforce, and to obtain relief for violations of, the Consent Decree and the STMSA.
- 9. Defendant USSTC is a tobacco product manufacturer that signed the STMSA. USSTC is a "Participating Manufacturer," as defined in STMSA section II(ee).
- 10. Defendant USSTC is a Delaware corporation with its principal place of business in Connecticut. USSTC markets its smokeless tobacco products within California.
- Defendant USSTC changed its name from United States Tobacco Company to
 Smokeless Tobacco Company in 2001.
- 12. In July 2005, defendant USSTC's website stated, "USSTC is the world's leading producer and marketer of the only growing segment of the tobacco industry, moist smokeless tobacco. The company's leading brands, Copenhagen and Skoal, each represent more than \$1 billion at retail. . . . The company sells more than 1.7 million cans of moist smokeless tobacco per day, or approximately 650 million cans annually."
- 13. In July 2005, defendant USSTC's website stated, "Skoal is the No. 1 flavored moist smokeless tobacco on the market, and the acknowledged leader in innovative flavor offerings. With retail sales surpassing \$1 billion, it has become one of America's favorite and

most widely recognized brands, synonymous with outdoor activities and recreation."

14. U.S. Smokeless Tobacco Brands, Inc. ("USSTB") and USSTC are both wholly owned subsidiaries of UST, Inc. At all times mentioned in this complaint, USSTB was acting in concert or participation with USSTC, within the meaning of STMSA Section VII(e). In executing the NHRA sponsorship-related contracts hereinafter mentioned, USSTB was acting in concert or participation with USSTC, within the meaning of STMSA Section VII(e). Whenever in this Complaint reference is made to an act or omission of USSTC, that reference includes acts or omissions of USSTC alone or in concert or participation with USSTB.

JURISDICTION AND VENUE

15. This Court has retained exclusive jurisdiction for the purposes of implementing and enforcing the provisions of the Consent Decree and the STMSA. (Consent Decree, § VI.A; STMSA, § VII(a).)

LEGAL BACKGROUND

- 16. "Brand Name Sponsorship" in the STMSA is defined, in part, to mean: "an athletic, musical, artistic, or other social or cultural event as to which payment is made (or other consideration is provided) in exchange for use of a Brand Name or Names (1) as part of the name of the event or (2) to identify, advertise, or promote such event or an entrant, participant, or team in such event in any other way. Sponsorship of a single national or multi-state series or tour . . . or of one or more events within a single national or multi-state series or tour, or of an entrant, participant, or team taking part in events sanctioned by a single approving organization . . . constitutes one Brand name Sponsorship." (STMSA, § II(h). Bold added.)
- 17. The STMSA provides, in part: "No Participating Manufacturer may engage in more than one Brand Name Sponsorship in the States in any twelve-month period." (STMSA, § III(c)(2)(A).)
- 18. The STMSA provides, in part: "<u>Prohibited Sponsorships</u>. . . . [N]o Participating Manufacturer may engage in any Brand Name Sponsorship in any State consisting of . . . events in which any paid participants or contestants are Youth." (STMSA, § III(c)(1)(C).)
 - 19. "Youth" in the STMSA means "any person or persons under 18 years of age."

- 20. Section V.C of the Consent Decree permanently enjoins USSTC from "making or causing to be made any payment or other consideration to any other person or entity to use, display, make reference to or use as a prop within the State of California any Tobacco Product, Tobacco Product package, advertisement for a Tobacco Product, or any other item bearing a Brand Name in any Media." This prohibition does not apply to actions taken by USSTC in connection with a Brand Name Sponsorship the STMSA permits. (Consent Decree, § V.C.)
- 21. Section III(e) of the STMSA prohibits USSTC from making "any payment or other consideration to any other person or entity to use, display, make reference to, or use as a prop any Tobacco Product, Tobacco Product package, advertisement for a Tobacco Product, or any other item bearing a Brand Name in any motion picture, television show, theatrical production or other live performance, live or recorded performance of music, commercial film or video, or video game." This prohibition does not apply to actions taken by USSTC in connection with a Brand Name Sponsorship the STMSA permits. (STMSA, § III(c)(3)(c).)
- 22. Section V.D of the Consent Decree permanently enjoins USSTC from marketing, distributing, offering, selling, licensing or causing to be marketed, distributed, offered, sold or licensed apparel or other merchandise which bears a Brand Name unless one of several listed exceptions is met, including that it is marketed, distributed, offered, sold or licensed at the site of a Brand Name Sponsorship the STMSA permits. (Consent Decree, § V.D.)
- 23. Section III(f) of the STMSA prohibits USSTC from marketing, distributing, offering, selling, licensing or causing to be marketed, distributed, offered, sold or licensed apparel or other merchandise which bears a Brand Name unless one of several listed exceptions is met, including that the apparel or other merchandise is marketed, distributed, offered, sold or licensed at the site of a Brand Name Sponsorship the STMSA permits. (STMSA, § III(c)(3)(D).)
- 24. Section III(d) of the STMSA requires USSTC to eliminate Outdoor Advertising of its Tobacco Products. Section III(c)(3)(E) of the STMSA excepts from this ban certain Outdoor Advertising in connection with a Brand Name Sponsorship the STMSA permits.

- 25. Skoal is a "Brand Name," as defined in STMSA section II(g).
- 26. One reason USSTC engages in NHRA-related Brand Name Sponsorship using the Skoal Brand Name is to advertise and promote its Skoal brand of Tobacco Products.
- 27. The NHRA is an "approving organization," as that term is used in STMSA section II(h). The NHRA sanctions race series, such as the NHRA POWERade Drag Racing Series and the NHRA Sport Compact Drag Racing Series.

USSTC's Skoal Brand Sponsored NHRA National Events, 2004 to the Present

- 28. During 2004 to the present, USSTC used its Skoal Brand Name to sponsor the NHRA POWERade Drag Racing Series. The NHRA POWERade Drag Racing Series is a national or multi-state series or tour. Each of the approximately 23 drag racing events in the NHRA POWERade Drag Racing Series is a "National Event." As such, USSTC's Skoal Brand Name sponsored each National Event in the NHRA POWERade Drag Racing Series during 2004 to the present. True and correct copies of the 2004 and 2005 NHRA POWERade Drag Racing Series schedules are attached hereto as Exhibit A and incorporated herein.
- 29. Each National Event lasts approximately three or four days. Attendees buy only one ticket per day to gain entrance to all of the different races at the National Event on that day.
- 30. On or about November 6, 2003, USSTC and NHRA entered into an agreement entitled "The Sponsorship Agreement By And Between U.S. Smokeless Tobacco Brands Inc. and National Hot Rod Association" ("NHRA Sponsorship Agreement"). A true and correct copy of the NHRA Sponsorship Agreement, with certain dollar amounts redacted, is attached as Exhibit **B** and incorporated herein.
- 31. Pursuant to the NHRA Sponsorship Agreement, in exchange for consideration, USSTC has the right to use its Skoal Brand Name at National Events, including but not limited to:
 - (1) an approximately 4 foot x 28 foot "Skoal Racing" sign to be displayed across the bottom of the big screen video display that is traveled to each National Event (a true and correct copy of a photograph of such a sign is attached hereto as Exhibit **C**);

Sponsorship Agreement Modification") is attached to this complaint as Exhibit ${\bf F}$ and incorporated herein.

- 42. In the NHRA Sponsorship Agreement Modification, USSTC acknowledged that drivers age 16 and 17 are allowed by NHRA's official rules to participate in the NHRA Sport Compact Drag Racing Series.
- 43. The NHRA Sponsorship Agreement Modification terminates certain of USSTC's Brand Name sponsorship rights in connection with the NHRA Sport Compact Drag Racing Series.
- 44. The NHRA Sponsorship Agreement Modification provides that USSTC still sponsors the NHRA POWERade Drag Racing Series using the Skoal Brand Name. Accordingly, in 2005 USSTC's Skoal brand sponsors NHRA National Events.

NHRA Jr. Drag Racing League Drivers Competed at Skoal-Sponsored National Events in California

- 45. The NHRA sanctions a Jr. Drag Racing League in which race drivers are ages 8 to 17 years old. NHRA Jr. Drag Racing League competitors generally drive half-scale versions of Top Fuel Dragsters and race at NHRA member tracks.
- 46. The NHRA offers a "Jr. Comp" category for drivers age 14 and older, which is designed to assist Jr. Drag racers in moving into other NHRA categories.
- 47. NHRA Jr. Drag racers competed at the Skoal-sponsored National Event in November of 2004 at Pomona Raceway in Pomona, California. These racers were as young as nine and ten years old. A true and correct copy of a photograph of a Jr. Drag racer lining up to race at this National Event is attached hereto as Exhibit **G**.
- 48. The Jr. Drag event at the Skoal-sponsored National Event in November of 2004 at Pomona Raceway was the Jr. Drag Racing Division 7 Championships.
- 49. The 2004 Jr. Drag Racing Division 7 Championships took place on the same race track as the other National Event races that weekend. Skoal signs remained on that race track during the Jr. Drag races. Additionally, Jr. Drag racers were shown on the big screen video

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62. In 2005, the Skoal-sponsored Funny Car raced at National Events, including:

proceedings concerning specified USSTC violations of the Consent Decree and STMSA related

1	to use, display, and make reference to items, such as vehicles, signs, and clothes bearing the		
2	Skoal Brand Name, in Media, such as live NHRA events, television broadcasts of NHRA events		
3	and Internet broadcasts of NHRA events in connection with its NHRA-related sponsorships.		
4	THIRD CAUSE OF ACTION		
5	Violation of Consent Decree section V.D & STMSA, section III(f)		
6	(Banned Tobacco Brand Name Merchandise)		
7	79. The People reallege and incorporate by reference paragraphs 4 through 74,		
8	inclusive, as though fully set forth herein.		
9	80. USSTC violated section V.D of the Consent Decree and section III(f) of the		
10	STMSA by marketing, distributing, offering, selling, licensing, or causing to be marketed,		
11	distributed, offered, sold or licensed apparel and other merchandise bearing the Skoal Brand		
12	Name in connection with its NHRA-related sponsorships.		
13	FOURTH CAUSE OF ACTION		
14	Violation of STMSA section III(d)		
15	(Prohibited Outdoor Advertising)		
16	81. The People reallege and incorporate by reference paragraphs 4 through 74,		
17	inclusive, as though fully set forth herein.		
18	82. USSTC violated section III(d) of the STMSA, in connection with its NHRA-		
19	related sponsorships, by using or causing to be used the Skoal Brand Name on signs, vehicles,		
20	and other Outdoor Advertising at NHRA events.		
21	FIFTH CAUSE OF ACTION		
22	Violation of STMSA section III(c)(2)(A)		
23	(Prohibited Multiple Brand Name Sponsorships)		
24	83. The People reallege and incorporate by reference paragraphs 4 through 74,,		
25	inclusive, as though fully set forth herein.		
26	84. USSTC violated section III(c)(2)(A) of the STMSA by sponsoring in 2004:		
27	(a) the NHRA POWERade Drag Racing Series;		
28	(b) the NHRA Skoal Showdown in the NHRA POWERade Drag Racing Series; 16		

participation with USSTC violated section V.C of the Consent Decree and section III(e) of the STMSA by making or causing to be made any payment or other consideration to any other person or entity to use, display, make reference to, or use as a prop any items (including, but not limited to, vehicles, signs, and clothes) bearing the Skoal Brand Name in any Media (including, but not limited to, live performances, television shows, and commercial video) in connection with its NHRA-related sponsorships;

- 4. Issue an Enforcement Order permanently enjoining USSTC from entering into agreements or engaging in acts that violate section V.C of the Consent Decree or section III(e) of the STMSA;
- 5. Issue an Order finding and declaring that USSTC or USSTC acting through its successors and assigns, directors, officers, employees, agents, subsidiaries, divisions, or other internal organizational units of any kind or any other entities acting in concert or participation with USSTC violated section V.D of the Consent Decree and section III(f) of the STMSA by marketing, distributing, offering, selling, licensing, or causing to be marketed, distributed, offered, sold or licensed apparel and other merchandise bearing the Skoal Brand Name in connection with its NHRA-related sponsorships.
- 6. Issue an Enforcement Order permanently enjoining USSTC from entering into agreements or engaging in acts that violate section V.D of the Consent Decree or section III(f) of the STMSA;
- 7. Issue an Order finding and declaring that USSTC and/or USSTC acting through its successors and assigns, directors, officers, employees, agents, subsidiaries, divisions, or other internal organizational units of any kind or any other entities acting in concert or participation with USSTC violated the ban on Outdoor Advertising in section III(d) of the STMSA in that it used or caused to be used the Skoal Brand Name in Outdoor Advertising at NHRA events which were not a permitted Brand Name Sponsorship;
- 8. Issue an Enforcement Order permanently enjoining USSTC from entering into agreements or engaging in acts that violate section III(d) of the STMSA;
 - 9. Issue an Order finding and declaring that in calendar years 2004 and

1	2005 USSTC or USSTC acting through its successors and assigns, directors, officers, employee	
2	agents, subsidiaries, divisions, or other internal organizational units of any kind or any other	
3	entities acting in concert or participation with USSTC violated the STMSA section III(c)(2)(A)	
4	ban on engaging in more than one Brand Name Sponsorship in the States in any twelve-month	
5	period;	
6	10. Issue an Enforcement Order permanently enjoining USSTC from	
7	entering into agreements or engaging in acts that violate section III(c)(2)(A) of the STMSA;	
8	11. Enter an Order for monetary sanctions and for civil contempt;	
9	12. Grant the People reasonable attorneys' fees and costs incurred in this	
10	proceeding pursuant to Consent Decree section VI.D; and,	
11	13. Grant such other and further relief as the Court deems just and proper.	
12	Dated: July 27, 2005	
13	BILL LOCKYER Attorney General of the State of California	
14	THOMAS GREENE	
15	Chief Assistant Attorney General DENNIS ECKHART	
16	Senior Assistant Attorney General	
17		
18	MICHELLE HICKERSON AMY J. HERTZ	
19	Deputy Attorneys General Attorneys for Plaintiff	
20	Theories for Finnish	
21	THIS COMPLAINT IS SUBJECT TO CODE OF CIVIL PROCEDURE § 446(a)	
22	GOVERNING VERIFICATION OF PLEADINGS	
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