to formaldehyde (gas), a chemical known to the state to cause cancer, without providing

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the legally required warning.

- (b) Settling Defendant violated Business and Professions Code section 17500 ("False Advertising Law") by falsely labeling, advertising and/or marketing the Smoothing Solution Products with statements such as "formaldehyde free," "hyde free," "salon-safe," and "safe."
- (c) Settling Defendant violated Business and Professions Code section 17200 ("Unfair Competition Law") by:
  - (1) Failing to provide warnings, as required Proposition 65;
  - (2) Making false and misleading statements about the Smoothing Solution Products that constitute false advertising, in violation of Business and Professions Code section 17500;
  - (3) Making false and misleading advertising claims in violation of Business and Professions Code section 17508;
  - (4) Failing to provide pre-purchase notice of refund and return policies in violation of Business and Professions Code section 17538;
  - (5) Failing to provide the state Department of Health with a complete and accurate listing of its products that contain a chemical ingredient that causes cancer, in violation of the Safe Cosmetics Act, Health and Safety Code section 111792 (a);
  - (6) Misbranding the Smoothing Solution Products, in violation of the Sherman, Food, Drug and Cosmetic Law, Health and Safety Code section 111730;
  - (7) Failing to provide an accurate Materials Safety Data Sheet as required by the California Hazard Communications Standard, California Code of Regulations, title 8, section 5194; and
  - (8) Selling the Smoothing Solution Products with concentrations of volatile organic compounds (VOCs) in excess of the maximum allowed for hair styling products by the consumer product regulations promulgated by the California Air Resources Board (ARB), California Code of Regulations, title 17, sections 94508 (a)(82) and 94509(a).

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this Court with several other actions pending against GIB. (*In Re GIB*, *LLC Cases*, Judicial Council Coordination Proceeding No. 4657.)

1.3 Settling Defendant sells the Smoothing Solution Products in the State of California

1.3 Settling Defendant sells the Smoothing Solution Products in the State of California and/or has done so in the past four years.

On the motion of Settling Defendant, the People's action has been coordinated in

- 1.4 For purposes of this Consent Judgment only, the People and Settling Defendant stipulate that: (a) this Court has jurisdiction over the allegations of violations contained in the People's Amended Complaint, and personal jurisdiction over Settling Defendant as to the acts alleged therein; (b) venue is proper in Los Angeles; and (c) this Court has jurisdiction to enter this Consent Judgment as a full and final resolution of all claims which were or could have been raised in the Amended Complaint based on the facts alleged therein.
- 1.5 The People and Settling Defendant enter into this Consent Judgment as a full and final settlement of all claims asserted in the Amended Complaint relating to the Smoothing Solution Products arising from the presence of formaldehyde in any of its forms, as well as methylene glycol, contained in, and/or emanating from, such products. By execution of this Consent Judgment and agreeing to provide the relief and remedies specified herein, Settling Defendant does not admit any violations of the laws and regulations alleged in the Amended Complaint or recited in Section 1.1 (a) through (c), above, or any violation of any other law or legal duty.
- 1.6 Except as expressly set forth herein, nothing in this Consent Judgment shall prejudice, waive, or impair any right, remedy, or defense the People and Settling Defendant may respectively have in any other or future legal proceedings unrelated to these proceedings. The Parties agree and acknowledge that the Court has not made any finding that Settling Defendant has violated any law or regulation. However, this Paragraph shall not diminish or otherwise affect the obligations, responsibilities, and duties of the Parties under this Consent Judgment, or the rights of the Attorney General or Settling Defendant to enforce the obligations, responsibilities and duties agreed to herein.

### 2. PARTIES

- 2.1 The "Parties" to this Consent Judgment are:
  - Plaintiff, the People of the State of California, by and through Kamala D. Harris, Attorney General of California ("Plaintiff" or the "People"); and
  - Defendant GIB, LLC ("Settling Defendant" or "GIB"), doing business as "Brazilian Blowout."

### 3. <u>DEFINITIONS</u>

- 3.1 "Days" shall mean calendar days.
- 3.2 "Effective Date" shall mean the date of judicial approval of this Consent Judgment.
- 3.3 "Formaldehyde in any of its forms" shall include, but is not limited to: formaldehyde gas, formalin, and any and all other synonyms for formaldehyde listed in any regulatory, guidance, or alert document issued by the federal or California Occupational Health and Safety Administration, the U.S. Food and Drug Administration, or the California Department of Public Health, including any trade names under which such products are sold.
- 3.4 "Smoothing Solution Products" shall mean Acai Professional Smoothing Solution, Brazilian Blowout Solution, and any other GIB salon smoothing solution product, however named, that contains or emits detectable levels of formaldehyde gas when used as directed.

### 4. <u>INJUNCTIVE RELIEF: WARNINGS AND HAZARD COMMUNICATION</u>

- 4.1 GIB will take the following steps in order to provide clear and reasonable warnings and appropriate hazard communication with respect to the Smoothing Solution Products, and to resolve all issues with respect to compliance with federal and California OSHA hazard communication standards, incorporated into Proposition 65 regulations by reference at California Code of Regulations, title 27, section 25604.1 for those Smoothing Solution Products:
  - (a) <u>Revised MSDS.</u> Within ten (10) days of the Effective Date of this agreement, GIB shall provide a copy of this Consent Judgment to the preparer of its Material Safety Data Sheet (MSDS), with instructions to produce a revised Material Safety Data Sheet that contains the following language:

"WARNING: Use of Brazilian Blowout Acai Professional Smoothing Solution [or if the MSDS applies to another Smoothing Solution Product, insert the name of that product] as directed will expose you to formaldehyde (gas), a chemical known to the State of California to cause cancer."

The revised MSDS shall additionally contain the hazard-communication and safety precautionary language set forth in Exhibit A ("MSDS Minimum Requirements").

- (b) Absence of "anti-warnings." The revised MSDS shall not contain any language with the purpose or likely effect of undermining or diluting the force of the Proposition 65 warning, or reducing the likelihood that product users will heed safety precautions designed to minimize exposure to formaldehyde gas during product use. Prohibited MSDS words or statements include, but are not limited to: any suggestions that the product emits only "trace" or minimal amounts of formaldehyde gas; statements that users are unlikely to be exposed to formaldehyde in excess of Proposition 65 limits; statements that formaldehyde exposures are within OSHA regulatory limits; and the like.
- (c) <u>Distribution of MSDS.</u> Within twenty (20) days of the Effective Date of this agreement, the revised MSDS shall be:
  - (1) Sent by First Class Mail or personal delivery to all stylists and salons who purchased Smoothing Solution Products in 2010 or 2011;
  - (2) Posted on the public portion of GIB's "Brazilian Blowout" website in a prominent place;
  - (3) Provided to all GIB trainers, sales and marketing representatives, consultants, and distributors, however denominated; and
  - (4) Included with all future shipments of Smoothing Solution Products.

GIB shall make a diligent search of its business records, and the records of its sales personnel, in order to compile the most complete listing of customers who purchased Smoothing Solution Products in 2010 and 2011. Settling Defendant shall provide the Attorney General with a written summary of such efforts within thirty (30) days of the Effective Date of this agreement.

- (d) Other Product Use Materials. Within twenty (20) days of the Effective Date of this agreement, all training videos, product instruction sheets, and all other forms and formats of GIB communication regarding exposure risks and user precautions with respect to Smoothing Solution Products shall be revised to be consistent with information in the MSDS.
- 4.2 <u>Corrective advertising</u>. Beginning ten (10) days after the Effective Date of this agreement, all bottles of Smoothing Solution Products shall contain:
  - (a) A prominent product ingredient list identifying either methylene glycol or formaldehyde as an ingredient, and
  - (b) A "CAUTION" sticker advising users that the product releases formaldehyde gas when used as directed, that it must be used with appropriate ventilation, and that it must be used in accordance with manufacturer instructions.
- 4.3 <u>Cessation of Deceptive Representations</u>. Beginning ten (10) days after the Effective Date of this agreement, GIB must both refrain from making, and remove from its Brazilian Blowout web site, advertising materials, brochures, e-mail blasts to stylists, and all forms of communication of all kind, any and all statements indicating that:
  - (a) Smoothing Solution Products are formaldehyde-free, contain no formaldehyde, or will not expose users to formaldehyde;
  - (b) Smoothing Solution Products expose users to only trace or minimal amounts of formaldehyde gas;
  - (c) Smoothing Solution Products are safe, harmless, benign, contain no harsh chemicals, or are made only with natural ingredients;
  - (d) Public entities have declared Smoothing Solution Products to be safe.
- 4.4 <u>Rebroadcast of Reviews.</u> GIB must also refrain from re-broadcasting through any communicative channels any statements similar to those described in paragraph 4.3, such as in magazine articles or advertising pieces promoting Brazilian Blowout as safe or formaldehydefree. If, however, a magazine article or advertising piece writes a positive review of a Smoothing Solution Product but also makes claims similar to those in subparagraphs 4.3 (a) through (d),

above, then GIB may re-broadcast such language only if in its rebroadcast, GIB clearly refutes any such claims made in the original piece.

- 4.5 <u>Modification of GIB Website Content.</u> GIB must specifically remove from its Brazilian Blowout website the items listed in Exhibit B ("Website Modification Minimum Requirements").
- 4.6 Future Communications with the Public. Consistent with both First Amendment free-speech guarantees and prohibitions on deceptive advertising, in future communications with the public GIB may dispute, discuss, or quote statements, findings, and test results by public entities, but may not misstate or mischaracterize the underlying public-entity statements, findings, and/or test results. GIB also may not use references to public-entity statements, findings, and/or test results to imply that its product releases only trace or minimal amounts of formaldehyde, or that safety precautions, including proper ventilation and adherence to usage instructions, are unnecessary or unimportant. However, GIB may factually cite to statements, findings, and/or test results published by public entities, as long as they are not presented in a context likely to deceive a reasonable consumer.
- 4.7 <u>Additional Worker Safety Requirements.</u> Beginning twenty (20) days after the Effective Date of this agreement, all training videos and other training materials used to certify stylists or to promote GIB products will emphasize ventilation requirements, adherence to usage instructions, stylist and customer safety, and the need for caution with respect to sensitive clients (children, pregnant women, chemically sensitive clients, the elderly, and clients with respiratory conditions).
- 4.8 Required Advisory to GIB Agents and Advertising firms. Settling Defendant will provide all members of its sales and marketing staff, consultants, representatives, and distributors with the advisory attached as Exhibit C ("Memorandum Re: Requirements for Future Representations Regarding GIB Acai Professional Smoothing Solution and Other GIB Smoothing Solutions Emitting Formaldehyde Gas"), and obtain from each such person the signed acknowledgment set forth at page 3 of Exhibit C, certifying that s/he has read the advisory.

  Settling Defendant will also send the advisory attached as Exhibit D ("Letter Re: Requirements

for Future Representations Regarding GIB 'Brazilian Blowout' Acai Professional Smoothing Solution") by certified mail to each advertising and public relations firm that GIB employed after June 1, 2010 or employs in the future

# 5. <u>INJUNCTIVE RELIEF: CALIFORNIA SAFE COSMETICS ACT</u> <u>COMPLIANCE</u>

5.1 <u>Database Reporting Requirement.</u> Within ten (10) days of the Effective Date of this agreement, GIB will report the presence of both methylene glycol and formaldehyde gas in its Smoothing Solution Products to the Department of Public Health- Safe Cosmetics Program through the on-line reporting system. When reporting, GIB shall not claim that the presence of these ingredients is a trade secret.

### 6. <u>INJUNCTIVE RELIEF: VOC REGULATORY COMPLIANCE</u>

- 6.1 <u>VOC Measurement</u>. For purposes of this Consent Judgment, "total regulated VOCs" means VOCs measured by ARB "method 310," with an exemption for fragrances of up to two percent (2%) by weight (Cal. Code Regs., tit. 17, § 94510, subd. (c)), and an exemption for all Low Vapor Pressure VOCs (Cal. Code Regs., tit. 17, § 94510, subd. (d)).
  - 6.2 <u>Product Packaging</u>.
- (a) Beginning ten (10) days after the Effective Date of this agreement, any GIB Smoothing Solution Product that exceeds 2% by weight of total regulated VOCs will be sold only in bottles that contain or are packaged with a "Pump Spray" dispenser, as defined in California Code of Regulations, title 17, section 94508(a)(123), or are dispensed in a product form specified in the Table of Standards for VOCs at California Code of Regulations, title 17, section 94509, as subject to a VOC limit higher than 2%.
- (b) Beginning thirty (30) days after the Effective Date of this agreement, any GIB Smoothing Solution Product that exceeds 2% by weight of total regulated VOCs will be sold only in a bottle that is shipped with a Pump Spray dispenser or other applicable dispensing apparatus already in place in the bottle. The bottle may be accompanied by a measuring cap indicating the appropriate amount of product to use, and/or by usage instructions indicating how many pumps or operations of the dispensing apparatus are necessary to provide the appropriate amount of

product. The intent of the requirement to sell product with the Pump Spray or other dispenser already in place is to prevent customers from circumventing the dispensing apparatus by pouring liquid product directly from the bottle.

- 6.3 <u>Product Testing</u>. To determine compliance or noncompliance with the requirement that GIB's Smoothing Solution Products contain no more than the allowable percentage by weight of total regulated VOCs for the applicable product form (*e.g.*, 6% for a Pump Spray product):
  - Within ten (10) days of the Effective Date of this agreement, GIB shall retain two independent laboratories that are acceptable to the Attorney General for testing for total regulated VOCs.
  - Within ten (10) days of being informed of GIB's choice of laboratories, the
    Attorney General will obtain three bottles of GIB Smoothing Solution
    Products, via a single order through ordinary channels of commerce (that is,
    from GIB directly or from one of GIB's authorized distributors). The
    Attorney General shall provide one bottle to each of the GIB-retained
    independent laboratories, and shall provide the third bottle to ARB for inhouse testing for total regulated VOCs.
  - 6.4 <u>Laboratory Data-Sharing</u>. With respect to GIB Smoothing Solution Products only:
    - ARB will share its test results, including its testing methodology, laboratory reports, and laboratory notes with GIB, at the same time this information is shared with the Attorney General;
    - GIB will authorize its retained labs to share their test results, including their testing methodology, laboratory reports, and laboratory notes with ARB and the Attorney General, at the same time this information is shared with GIB.
- 6.5 <u>Compliance Determination</u>. When the product testing and data-sharing specified above is completed:
- (a) If all results obtained by ARB and the two independent GIB-retained laboratories indicate that the Smoothing Solution Products comply with the total regulated VOC limit, then GIB may continue to sell the Product so long as it complies with the terms of this Consent Judgment and other applicable provisions of law.
- (b) If all results obtained by ARB and two independent laboratories indicate that the Smoothing Solution Products exceed the total regulated VOC limit, then GIB must immediately 9

cease sales of any noncompliant product in California until compliance can be demonstrated, and the People may, after providing notice to GIB, seek an order of the Court compelling GIB to cease California sales until it brings the Product into compliance with ARB regulations.

- (c) If one or more results obtained by ARB and two independent laboratories indicate that the Product complies with the total regulated VOC limit, and one or more of these results indicate that it the Product does not so comply, then before the People may seek any order of the Court compelling GIB to take additional steps to comply with VOC limits or cease California sales of the Product, the parties shall meet and confer as provided in paragraph (d) below, in an attempt to resolve the discrepancies in testing results.
- (d) Within fifteen (15) days after learning of any discrepancy among the results from ARB and the two laboratories referred to above, GIB shall provide the Attorney General and ARB with a written explanation of (i) the discrepancies among the laboratory results, and (ii) GIB's reasons for asserting that the VOC content of the Product does not exceed the total regulated VOC limit. Within 30 of receipt of that written explanation, representatives of GIB, ARB, and the Attorney General shall meet and confer in order to resolve these issues in a manner consistent with applicable laws and regulations. If the discrepancies and related issues cannot be resolved at that meeting, or pursuant to any subsequent meetings that the parties may mutually agree upon, then the Attorney General may file a motion with the Court seeking, as appropriate, either judicial enforcement of this Consent Judgment or resolution of the dispute arising under this Judgment.
- 6.6 Nothing in this Consent Judgment is intended to limit ARB's rights to take its own enforcement action at any time, in any appropriate forum, to compel GIB's compliance with applicable laws or regulations.

### 7. <u>INJUNCTIVE RELIEF: ADDITIONAL PROVISIONS</u>

- 7.1 <u>Proof of Licensing</u>. To insure that professional products are not being unlawfully sold for home use, GIB shall require proof of licensing before allowing customers to purchase salon-use only products through its web site and other sales channels.
- 7.2 <u>Refund Policies.</u> Immediately on signing this Consent Judgment, GIB will provide all its customers with clear and conspicuous pre-purchase notice of its refund policies with

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respect to all cosmetic products it offers for sale, as required by Business and Professions Code section 17538.

#### 8. **CIVIL PENALTIES**

- 8.1 Amount. Settling Defendant shall pay a civil penalty of \$300,000 pursuant to California Health and Safety Code sections 25249.7(b) and 25249.12. Pursuant to section 25249.12, Defendant shall pay 75% of these funds (\$225,000) to the California Office of Environmental Health Hazard Assessment ("OEHHA"), and shall pay the remaining 25% (\$75,000) to the Attorney General.
- 8.2 Payment Schedule. These penalty payment shall be made in installments, according to the following schedule:

Due Date	Total Amount Due	Amount to be remitted to OEHHA	Amount to be remitted to the Attorney General
Effective Date + 30 days	\$75,000	\$56,250	\$18,750
Effective Date + 7 months	\$75,000	\$56,250	\$18,750
Effective Date + 14 months	\$75,000	\$56,250	\$18,750
Effective Date + 21 months	\$75,000	\$56,250	\$18,750

#### 9. PLAINTIFF'S ATTORNEYS' FEES AND COSTS

- 9.1 Reimbursement of Costs. Within thirty (30) days of the Effective Date, Settling Defendant shall pay the Attorney General the sum of \$25,000 to reimburse the direct costs she has borne with respect to product testing and obtaining expert advice in this matter.
- 9.2 Reimbursement of Fees. Settling Defendant shall pay the sum of \$275,000 to the Attorney General to reimburse a portion of the legal fees and costs she has incurred in litigating this matter. This amount shall be paid in installments, according to the following schedule:

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Due Date	Amount Due
Effective Date	¢175 000
+ 30 days	\$175,000
Effective Date	¢25,000
+ 1 year	\$25,000
Effective Date	¢25,000
+ 2 years	\$25,000
Effective Date	¢25,000
+ 3 years	\$25,000
Effective Date	¢25,000
+ 4 years	\$25,000

9.3 Disposition of Funds Payable to Attorney General. Seventy-five percent (75%) of those separate portions of the money paid to the Attorney General pursuant to paragraphs 8 and 9 of this Consent Judgment shall be administered by the California Department of Justice, and shall be used by the Environment Section of the Public Rights Division of the Attorney General's Office, until all funds are exhausted, for any of the following purposes: (1) implementation of the Attorney General's authority to protect the environment and natural resources of the State pursuant to Government Code section 12600 et seq. and as Chief Law Officer of the State of California pursuant to Article V, section 13 of the California Constitution; (2) enforcement of laws related to environmental protection, including, but not limited to, Chapters 6.5 and 6.95, Division 20, of the California Health and Safety Code; (3) enforcement of the Unfair Competition Law, Business and Professions Code section 17200, et seq., as it relates to protection of the environment and natural resources of the State of California; and (4) other environmental actions which benefit the State of California and its citizens as determined by the Attorney General. Such funding may be used for the costs of the Attorney General's investigation, filing fees and other court costs, payment to expert witnesses and technical consultants, purchase of equipment, laboratory analyses, personnel costs, travel costs, and other costs necessary to pursue environmental actions investigated or initiated by the Attorney General for the benefit of the State of California and its citizens. The payment, and any interest derived therefrom, shall solely and exclusively augment the budget of the Attorney General's Office as it pertains to the Environment Section of the Public Rights Division and in no manner shall supplant or cause any reduction of any portion of the Attorney General's budget. 12

General pursuant to paragraphs 8 and 9 of this Consent Judgment shall be placed in an interest bearing Special Deposit Fund established by the Attorney General. Those funds, including any interest derived therefrom, shall be used by the Attorney General, until all such funds are exhausted, for the costs and expenses associated with the enforcement and implementation of Proposition 65, including investigations, enforcement actions, other litigation or activities as determined by the Attorney General to be reasonably necessary to carry out her or his duties under Proposition 65. Such funding may be used for the Attorney General's investigation, filing fees and other court costs, payment to expert witnesses and technical consultants, purchase of equipment, travel, purchase of written materials, laboratory testing, sample collection, or any other cost associated with the Attorney General's duties or authority under Proposition 65. Funding placed in the Special Deposit Fund pursuant to this Section, and any interest derived therefrom, shall solely and exclusively augment the budget of the Attorney General's Office and in no manner shall supplant or cause any reduction of any portion of the Attorney General's budget.

Twenty-five percent (25%) of those separate portions of the money paid to the Attorney

### 10. PAYMENTS

- 10.1 Each payment required by this Consent Judgment shall be accompanied by a cover letter stating that payment is being made pursuant to this Consent Judgment, and identifying the case name and number. Payments shall be made through the delivery of separate checks payable as follows:
  - (a) <u>Attorney General</u>. Payments due to the Attorney General shall be made payable to the "California Department of Justice," and sent to the attention of Robert Thomas, Legal Analyst, Department of Justice, 1515 Clay Street, 20th Floor, Oakland, CA 94612.
  - (b) Office of Environmental Health Hazard Assessment. Payments due to OEHHA shall be made payable to the "Office of Environmental Health Hazard Assessment," and sent to: Senior Accounting Officer, Office of Environmental Health Hazard Assessment, P. O. Box 4010, Sacramento, CA 95812-0410. The cover letter to OEHHA should additionally provide contact information for Robert Thomas from paragraph (a) above.

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10.2 Late Payment/Acceleration. Within ten (10) days after the Effective Date, the Attorney General will inform GIB in writing of the calendar date that each of the payments described in Sections 8.2 and 9.2 is due. If any payment required by this Judgment is not received by the due date, then Plaintiffs will provide Settling Defendant ten (10) business days' notice of default. If Settling Defendant fails to cure the default within that time, then at the option of the Attorney General, all unpaid balances due pursuant to those sections shall be accelerated, and shall become immediately due and payable, with interest thereon as specified in section 685.010 of the Code of Civil Procedure, commencing to accrue on the entire remaining unpaid balance of any sum pursuant those sections, as of the first day immediately after the ten-day delinquency that preceded the notice of default. Code of Civil Procedure section 1013, and the extensions provided for therein, shall not apply to nor extend any deadline referred to in this paragraph or in the payment provisions of this Judgment. If the Attorney General declines to exercise and waives this optional acceleration as to any one or more default(s) in payment, said waiver or waivers shall not constitute a waiver of this option in the event of any other default. Settling Defendant is permitted at its option to pre-pay any time the remaining unpaid balance of any amount due in this Judgment.

10.3 If there is a change in the address or the person to whom payments should be made, as detailed in 10.1 (a) and (b), Plaintiffs will give GIB thirty (30) days advanced written notice of all such changes, consistent with section 16.2 of this Consent Judgment.

### 11. MODIFICATION OF CONSENT JUDGMENT

- 11.1 This Consent Judgment may be modified from time to time by express written agreement of the Parties with the approval of the Court; by an order of this Court on noticed motion from Plaintiffs or Settling Defendant in accordance with law, for good cause shown; or by the Court in accordance with its inherent authority to modify its own judgments.
- 11.2 Before filing an application with the Court for a modification to this Consent Judgment, the party seeking modification shall meet and confer with the other party to determine whether the modification may be achieved by consent. If a proposed modification is agreed upon,

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then Settling Defendant and the Attorney General will present the modification to the Court by means of a stipulated modification to the Consent Judgment.

#### 12. **ENFORCEMENT**

12.1 Plaintiffs may, by motion or application for an order to show cause before this Court, enforce the terms and conditions contained in this Consent Judgment. In any such proceeding, Plaintiffs may seek whatever fines, costs, penalties, or remedies are provided by law for failure to comply with the Consent Judgment. Where said violations of this Consent Judgment constitute violations of Proposition 65, the Business and Professions Code §§ 17200 et seq., Business and Professions Code §§ 17500 et seq., or other laws that are the subject of the Amended Complaint committed subsequent to the Effective Date of this Judgment, the Plaintiff is not limited to enforcement of this, but may seek in another action whatever fines, costs, penalties, or remedies are provided for by law for failure to comply with Proposition 65 or other laws. In any action brought by Plaintiffs or another enforcer alleging subsequent violations of Proposition 65 or other laws, Settling Defendant may assert any and all defenses that are available, including any res judicata or collateral estoppel effect of this Consent Judgment.

#### 13. **AUTHORITY TO STIPULATE TO CONSENT JUDGMENT**

Each signatory to this Consent Judgment certifies that s/he is fully authorized by 13.1 the party he or she represents to stipulate to this Consent Judgment and to enter into and execute the Consent Judgment on behalf of the party represented and legally to bind that party.

#### 14. **CLAIMS COVERED**

14.1 <u>Full and Binding Resolution</u>. This Consent Judgment is a full, final, and binding resolution between the People and Settling Defendant, of any violation of Proposition 65 and any of the laws and regulations recited in Section 1.1 above, that the People have, or could asserted in the Amended Complaint against Settling Defendant arising from (i) the failure to provide clear and reasonable warning regarding exposures to formaldehyde in any of its forms, or (ii) any other conduct alleged in the Amended Complaint. Compliance with the terms of this Consent Judgment resolves any issue now, in the past, and in the future, concerning compliance by Settling Defendant, its subdivisions and subsidiaries, and the predecessors and successors of any of

Judgment may bring pursuant to its authority to enforce any law or regulation over which it has jurisdiction.

14.2 Further Reservations. Without limiting the rights reserved to Plaintiffs in the preceding paragraphs, Plaintiffs also reserve the right to bring actions seeking penalties, injunctive, and other relief, against any downstream sellers (*i.e.*, distributors, wholesalers, and/or retailers) who, after the Effective Date of this Judgment: (i) fail to provide warnings as required by California or Federal law with respect to Smoothing Solution Products, or (ii) otherwise fail to comply with, or impede the efforts of others to comply with, any applicable terms of this Consent Judgment.

### 15. <u>INVESTIGATION</u>

15.1 Plaintiffs are conducting an ongoing investigation of hair care products that may cause exposure to formaldehyde that are sold by companies other than Settling Defendant. In connection with this investigation, Settling Defendant will, upon reasonable notice, provide Plaintiffs with information, product samples, and other information and materials within their

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Greg A. Garbacz, Esq. Klinedinst PC 501 West Broadway, Suite 600 San Diego, CA 92101 ggarbacz@klinedinstlaw.com

- 16.4 <u>Written Certification.</u> Within fifteen (15) days of completing any action required by this Consent Judgment, and also upon Plaintiffs' written request, Settling Defendant will provide Plaintiffs with written certification that the required action has been completed.
- 16.5 <u>Copies of checks</u>. Settling Defendant will cause copies of each and every check issued pursuant to this Consent Judgment to be sent to Claudia Polsky and Dennis Ragen at the addresses set forth above.

### 17. COURT APPROVAL

17.1 This Consent Judgment shall be submitted to the Court for entry by noticed motion, or as otherwise may be required or permitted by the Court. If this Consent Judgment is not approved by the Court, it shall be of no force or effect and may not be used by the Plaintiffs or Settling Defendant for any purpose.

### 18. <u>ENTIRE AGREEME</u>NT

18.1 This Consent Judgment and its Exhibits constitute the sole and entire agreement and understanding of the Parties with respect to the entire subject matter hereof, and any and all prior discussions, negotiations, commitments and understandings related hereto. No representations, oral or otherwise, express or implied, other than those contained herein have been made by any Party hereto. No other agreements not specifically referred to herein, oral or otherwise, shall be deemed to exist or to bind any of the Parties.

### 19. <u>RETENTION OF JURISDICTION</u>

19.1 This Court shall retain jurisdiction of this matter, pursuant to Code of Civil Procedure section 664.6 and any other applicable provisions of law, to implement and enforce the Consent Judgment, and to resolve any disputes that may arise as to its implementation.

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### **EXECUTION IN COUNTERPARTS** 20. 1 The stipulations to this Consent Judgment may be executed in counterparts and by 20.1 2 means of facsimile, which taken together shall be deemed to constitute one document. 3 IT IS SO ORDERED and ADJUDGED: 4 5 DATED: HON. ELIHU M. BERLE 6 JUDGE OF THE SUPERIOR COURT 7 IT IS SO STIPULATED: 8 9 DATED: January\_\_\_\_, 2012 KAMALA D. HARRIS Attorney General MARK BRECKLER 10 Chief Assistant Attorney General SALLY MAGNANI 11 Senior Assistant Attorney General DENNIS A. RAGEN 12 Deputy Attorney General 13 14 By: **CLAUDIA POLSKY** 15 Deputy Attorney General For Plaintiff People of the State of California 16 17 GREG A. GARBACZ, ESQ. HARTFORD O. BROWN, ESQ. 18 Klinedinst PC 19 HARTFORD BROWN 20 For Defendant GIB, LLC 21 22 23 24 25 26 27 28

### 20. **EXECUTION IN COUNTERPARTS** 1 The stipulations to this Consent Judgment may be executed in counterparts and by 20.1 2 means of facsimile, which taken together shall be deemed to constitute one document. 3 IT IS SO ORDERED and ADJUDGED: 5 DATED: HON, ELIHU M. BERLE 6 JUDGE OF THE SUPERIOR COURT 7 IT IS SO STIPULATED: 8 DATED: January 5, 2012 9 KAMALA D. HARRIS Attorney General 10 MARK BRECKLER Chief Assistant Attorney General SALLY MAGNANI 11 Senior Assistant Attorney General DENNIS A, RAGEN 12 Deputy Attorney General 13 14 15 Deputy Attorney General For Plaintiff People of the State of California 16 17 GREG A. GARBACZ, ESQ. HARTFORD O. BROWN, ESQ. 18 Klinedinst PC 19 By: HARTFORD BROWN 20 For Defendant GIB, LLC 21 22 23 24 25 26 27 28 19

1	Exhibit A
2	(MSDS Minimum Requirements)
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27	
28	20

### Exhibit A

### Material Safety Data Sheet (MSDS) Minimum Requirements

The MSDS for Brazilian Blowout Professional Smoothing Solution, dated October 26, 2010, appended as Attachment 1 hereto, must be revised as follows:

### Chronic Health Effects, Section 2.6

- This Section must be revised to reflect, at minimum, the specific health hazards of cancer and sensitization of the respiratory system in addition to the already-described hazard of skin sensitization. The sentence stating that "No harmful or chronic health effects related to the respiratory system are expected" is inaccurate and must be removed. The initial sentence is irrelevant and is apt to create confusion as to the distinction between acute hazards (such as those from ingestion) and chronic hazards; it must be deleted.

### Composition and Ingredient Information, Section 3

- Ingredient concentrations must be updated to reflect the composition of Brazilian Blowout's current product

### Toxicological Information, Section 11

- Section 11.4 ("Suspected Carcinogen") must list formaldehyde (gas), based on the National Toxicology Program's listing of formaldehyde as a known carcinogen on June 10, 2011.

### Regulatory Information, Section 15

Section 15.7 ("U.S. Regulatory Information") should be revised to indicate that "when used as directed, this product releases formaldehyde gas." Formaldehyde gas should be identified as the chemical on relevant state lists. The Proposition 65 "Warning" described in the Consent Judgment should be contained in this Section. This section must not contain any extraneous, editorial, argumentative, or other qualifying information or unsubstantiated claims regarding exposure levels; it must be a straightforward factual disclosure of the <u>regulatory status</u> of product ingredients.

### **Attachment 1**

(MSDS dated October 26, 2010)

### **MATERIAL SAFETY DATA SHEET**

Page 1 of 7

BB-001

Prep	ared to OSHA,	ACC, ANSI, NOHSC, WHMI	S & 2001/58 EC Stanc	lards	MSDS Revision: 1.4	MSDS	Revision Date: 10/2	5/2010
	*							· · · · · · · · · · · · · · · · · · ·
			1. PRODUC	ו וווב	NTIFICATION			
1.)	Product Name:	I DIOMOLIT DOCE	-00100141 0440	<b>ATI</b>	NC COLUTION			
		N BLOWOUT PROFE	2210NAL 2MO	OIH	ING 20TOLION			
1.2	Chemical Name:							
1.3	Synonyms:							
1	NA							
1.4	Trade Names:				***************************************		***************************************	
	Brazilian Blow	out Professional Smoothing	Solution					
1.5	Product Use:							-
	PROFESSIONA							
1.6	Distributor's Name Brazilian Blow							
1,7	Distributor's Addre			*******************************				
	6855 Tujunga Emergency Phone	Ave., North Hollywood, CA	91605					
1.8	- '		07 / 41 /000	454	007			
		C: +1 (703) 527-38	807 / +1 (000)	424-	000/			
1.9	Business Phane: +1,818,232,87	775 / +1-877-779-7706						
j					***************************************	·····		***************************************
			2 HA7ARD	IDE	NTIFICATION			, , , , , , , , , , , , , , , , , , ,
2.1	Hazard Identificati	on:	Au. 1177Au/71110	110/61	IIIIOAIIOII			
2.17	This product is 1088 (2004)] a	: NOT classified as a HAZAI and ADG Code (Australia). se only as directed.						
2.2	Routes of Entry:		Inhalation:	YES	Absorption:	YES	Ingestion:	YES
2.3	Effects of Exposure							
	INGESTION:	If product is swallowed, m						
	EYES:	Direct contact may cau watering.	use mila irmation. S	ymptoi	ms of overexposure me	iy include	redness, Itching, I	ritation and
	SKIN:	May be irritating to skin,	The product can ca	use alle	ergic skin reactions (e.g.	rashes, w	elts, dermatitis) in so	me sensitive
ļ	INHALATION:	individuals.	annalilumikan at iku wa					
	INTIALATION.	May cause irritation and s improperly, e.g. excessive throat, coughing, and sho	e amounts of produc					
2.4	Symptoms of Over			***************************************	***************************************			
		in eyes may cause redne						
2.5	Acute Health Effec	ected areas. The product	can cause allergic s	kin rea	ctions (e.g., rashes, wells	, dermatitis	i) in some sensitive li	raiviavais.
		rtion to eyes. Moderate irri	itation to skin near af	fected	areas.			
2.6	Chronic Health Effe			_				
	product may allergic react ventilation mu	chronic health effects are cause hypersensitivity lea ion in some people. No st be used to ensure the O	ding to contact deri harmful or chronic	natitis. healtl	Repeated or prolonged n effects related to the	skin conto respiratory	act with product mo y system are expec	ay cause an
2.7	Target Organs: Respiratory sy:	stem, Skin, Eyes,						
L						***************************************		
NA =	Not Available: NE	) = Not Determined; NE = Not E	stablished: NF = Not For	ınd: C =	Ceiling Limit: See Section 14	for Addition	and Definitions of Torres	Itad
		ed information is included. It is						1977

### **MATERIAL SAFETY DATA SHEET**

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**BB-001** 

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards

MSDS Revision: 1.4

MSDS Revision Date: 10/26/2010

					EXPOSURE LIMITS IN AIR (mg/m³)								
						GIH	]	<b>NOHSC</b>			OSHA		
					Pi	om T	ES-	ppm ES-	ES-		ppm	<u></u>	OTHE
CHEMICAL NAME(S)	CAS No.	RTECS No.	EINECS No.	%	TLV	STEL	TWA	STEL	PEAK	TLV	STEL	IDIH	*************
WATER	7732-18-5	ZC0110000	231-791-2	≤85.0	NA	NA	NF	NF	NF	NA	NA	NA	
METHYLENE GLYCOL	463-57-0	NA	207-339-5	< 5.0	NA	NA	NF	NF	NF	NA	NA	NA j	
BEHENYL TRIMETHYLAMMONIUM METHOFSULFATE AND N- HEXADECONOL AND BUTYLENE GLYCOL MIXTURE	NA	NA	NA	≤ 5.0	NA	NA	NF	NF	NF	NA	NA	NA	
ISOPARAFFIN	64741-65-7	NA	265-067-2	≤ 3.0	NA	NA	NF	NF	NF	NA	NA	NA	
CETRIMONIUM CHLORIDE	112-02-7	NA	203-928-6	≤ 2.0	NA	NA	NF	NF	NF	NA	NA	NA	
PETROLATUM	8009-03-8	SE6780000	232-373-2	≤ 1.0	NA	NA	NF	NF	NF	NA	NA	NA	
HYPNEA MUSCIFORMIS EXTRACT (AND) [GELLIDIELA ACEROSA EXTRACT (AND) SARGASSUM FILIPENDULA EXTRACT (AND) SORBITOL	NA	NA	NA	≤ 1.0	NA	NA	NF	NF	NF	NA	NA	NA	
THEOBROMA GRANDIFLORUM SEED Butter (Cupuaçu Butter)	394236-97-6	NA	NA	≤ 0.5	NA	NA	NF	NF	NF	NA	NA	NA	
PANTHENOL	81-13-0	ES4316000	201-327-3	≤ 0.25	NA	NA	NF	NF	NF	NA	NA	NA	
HYDROLYZED KERATIN	69430-36-0	NA	274-001-1	≤ 1.0	NA	NA	NF	NF	NF	NA	NA	NA	
FRAGRANCE (PARFUM)	NA	NA	NA	≤ 1.0	NA	NA	NF	NF	NF	NA	NA	NA	
METHYLCHLOROISOTHIAZOLINONE	26172-55-4	NA	247-500-7	≤ 0.1	NA	NA	NF	NF	NF	NA	NA	NA	· · · · · · · · · · · · · · · · · · ·
METHYLISOTHIAZOLINONE	2682-20-4	NA	220-239-6	≤ 0.1	NA	NA	NF	NF	NF	NA	NA	NA	
emergency spontaneous	telephone nui ily, ke <mark>ep</mark> victin	IG. Contac mber for assis	RST AID M  † ChemTrec of tance and inserted (forward) oroughty with	at 703-: truction to redu	527-388 is. See ce the	k imm risk of c	ediate zspiratio	medic on.	al atte	ntion.	lf vo	miting	occur
open to ensu SKIN: Remove con	ire complete f itaminated clo	lushing. If imit thing and wa	iation persists, ish affected ar lothing until aff	seek m eas witi	edical 1 soap	attentic and wo	on. oter, If	rritatio			.,		* *
INHALATION: Should over	exposure occ	ur or victim :		imme	diate d	istress,	remov	e victi				once.	Unde
4.2 Medical Conditions Aggravated by	•	· · ·					HEA	TH					1
Pre-existing dermatitis, other overexposure to product		-		-			FLAA		BILIT	Y			0
conditions.				للأندة المعارضة			REAC	CTIVI	ITY				0
Na ma tian an hindran atian .	rinitated areas. In some individuals contact with skin may in as eczema and contact dermatitis.										-		
r ·			•	nuci wi	11 3610	''' <sup>'</sup>	PRO	ECT	IVE E	QUI	PME	NT	С

### MATERIAL SAFETY DATA SHEET

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Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards

MSDS Revision: 1.4

MSDS Revision Date: 10/26/2010

### 5. FIREFIGHTING MEASURES

5.1 Flashpoint & Method:

This product is not flammable.

5.2 Autoignition Temperature:

NĎ

5.3 Flammability Limits:

Lower Explosive Limit (LEL):

NE

Upper Explosive Limit (UEL):

NE

4 Fire & Explosion Hazards

This product is not a flammable liquid. However, if involved in a fire, this product may ignite and decompose to form toxic gases (e.g.,  $CO_2$ , and  $NO_x$ , formaldehyde).

5.5 Extinguishing Methods:

Water Fog, Foam, Dry Chemical, CO2

5.6 Firefighting Procedures:

As in any fire, wear MSHA/NIOSH approved self-contained breathing apparatus (pressure-demand) and full protective gear. Keep containers cool until well after the fire is out. Use water spray to cool fire-exposed surfaces and to protect personnel. Prevent runoff from fire control or dilution from entering sewers, drains, drinking water supply, or any natural waterway. Firefighters must use full bunker gear including NiOSH-approved positive pressure self-contained breathing apparatus to protect against potential hazardous decomposition products.



### 6. ACCIDENTAL RELEASE MEASURES

6.1 Spills

Before cleaning any spill or leak, individuals involved in spill cleanup must wear appropriate Personal Protective Equipment.

For small spills (e.g., <1 gallon (3.785 liters)) wear appropriate personal protective equipment (e.g., goggles, gloves). Maximize ventilation (open doors and windows). Remove spilled material with absorbent material and place into appropriate closed container(s) for disposal. Dispose of properly in accordance with local, state and federal regulations. Wash all affected areas and outside of container with plenty of warm water and soap. Remove any contaminated clothing and wash thoroughly before reuse.

for spills ≥ 1 gallon (3.785 liters), deny entry to all unprotected individuals. Dike and contain spill with inert material (e.g., sand or earth). Transfer product to containers for recovery or disposal and solid diking material to separate containers for proper disposal. Remove contaminated clothing promptly and wash affected skin areas with soap and water. Keep spills and cleaning runoffs out of municipal sewers and open bodies of water.

### 7. HANDLING & STORAGE INFORMATION

7.1 Work & Hygiene Practices:

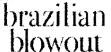
Avoid eye contact. Avoid breathing vapors. Wear protective gloves and avoid direct skin contact whenever possible. Wash hands thoroughly after using this product and before eating, drinking, or smoking. Keep away from foodstuffs and beverages.

7.2 Storage & Handling:

Use and store in a cool, dry, well-ventilated location (e.g., local exhaust ventilation is preferred, fans, open doors and windows). Do not store in damaged or unmarked containers or storage devices. Keep away from heat and direct sunlight. Keep containers securely closed when not in use.

7.3 Special Precaution

Spilled material may present a slipping hazard if left unattended. Clean all spills promptly,



### MATERIAL SAFETY DATA SHEET

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**BB-001** 

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSDS Revision: 1.4 MSDS Revision Date: 10/26/2010 8. EXPOSURE CONTROLS & PERSONAL PROTECTION Ventilation & Engineering Controls: Use with adequate ventilation (e.g., local exhaust ventilation is preferred, fans, open doors and windows). Ensure appropriate decontamination equipment is available (e.g., sink, safety shower, eye-wash station). Use in a chemical fume hood when working with large quantities of product and provide adequate ventilation (e.g., local exhaust ventilation, fans). No special respiratory protection is required under typical circumstances of use or handling, however local source capture exhaust is recommended. In instances where vapors or sprays of this product are generated, and respiratory protection is needed, use only protection authorized by 29 CFR §1910,134, applicable U.S. State regulations, or the Canadian CAS Standard Z94.4-93 and applicable standards of Canadian Provinces, EC member States, or Australia. Avoid eye contact. Safety glasses with side shields should be used when handling large quantities (e.g., ≥ 1 gallon (3.785 liters)) of this product. Hand Protection: None required under normal conditions of use. However, may cause skin irritation and/or allergic sensitivity in some sensitive individuals, so when product is being mixed, applied or handled, wear gloves made of rubber (nitrile), vinyl or other impervious material. 8.5 Body Protection: No apron required when handling small quantities. When handling large quantities (e.g., ≥ 1 gallon (3.785 liters)), eye wash stations and deluge showers should be available. 9. PHYSICAL & CHEMICAL PROPERTIES Density: NA 9.2 Boiling Point: NA 9.3 Melting Point: NA 9.4 Evaporation Rate: NA 9.5 Vapor Pressure: NA 9.6 Molecular Weight NA 9.7 Appearance & Color: Lotion with a slight pungent odor. 9.8 Odor Threshold: 9.9 Solubility: Partially soluble in water. 9.10 4.0-5.0 9.11 Viscosity: NA 9.12 Other Information: NA 10. STABILITY & REACTIVITY This product is stable when stored in a cool dry location out of direct sunlight and away from other sources of heat. Hazardous Decomposition Products: Oxides of carbon (CO, CO<sub>2</sub>) and sulfur (SO<sub>2</sub>), and formaldehyde gas. 10.3 Hazardous Polymerization: Will not occur. 10.4 Conditions to Avoid: Open flames, sparks, high heat, direct sunlight and close proximity to incompatible substances. Incompatible Substances: 10.5

High temperatures, sources of heat and direct sunlight.

# brazilian

### MATERIAL SAFETY DATA SHEET

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**BB-001** 

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSDS Revision: 1.4 MSDS Revision Date: 10/26/2010 11. TOXICOLOGICAL INFORMATION Toxicity Data: This product has not been tested on animals to obtain toxicological data. There are toxicology data for the components of this product, which are found in the scientific literature. These data have not been presented in this document Acute Toxicity: See section 2.5 Chronic Toxicity: See section 2.6 11.4 Suspected Carcinogen: 11.5 Reproductive Toxicity This product is not reported to produce reproductive toxicity in humans. Mutagenicity: This product is not reported to produce mutagenic effects in humans. Embryotoxicity: This product is not reported to produce embryotoxic effects in humans. Teratogenicity: This product is not reported to produce teratogenic effects in humans. Reproductive Toxicity This product is not reported to produce reproductive effects in humans. Irritancy of Praduct: See Section 2.3 11.7 Biological Exposure Indices: 11.8 Physician Recommendations: Treat symptomatically. 12. ECOLOGICAL INFORMATION Environmental Stability: The following statements refer to the environmental fate of <u>methylene alycol</u>. When released into the soil, this material is expected to leach into groundwater. When released into water, this material is expected to readily biodegrade. When released into water, this material is not expected to evaporate significantly. This material is not expected to significantly bioaccumulate. When released into the air, this material is expected to be readily degraded by reaction with photochemically produced hydroxyl radicals. Effects on Plants & Animals: There is no specific data available for this product. 12.3 Effects on Aquatic Life: There is no specific data available for this product. 13. DISPOSAL CONSIDERATIONS Waste Disposal: Dispose of in accordance with federal, state and local regulations. 13.2

Dispose of in accordance with federal, state and local regulations.

### MATERIAL SAFETY DATA SHEET

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**BB-001** 

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSDS Revision Date: 10/26/2010 MSDS Revision: 1.4 14. TRANSPORTATION INFORMATION The basic description (ID Number, proper shipping name, hazard class & division, packing group) is shown for each mode of transportation. Additional descriptive information may be required by 49 CFR, IATA/ICAO, IMDG, CTDGR, SCT and ADGR. 49 CFR (GND): **NOT REGULATED** 142 IATA (AIR) **NOT REGULATED** 14.3 IMDG (OCN): **NOT REGULATED** 14.4 TDGR (Canadian GND): **NOT REGULATED** 14.5 ADR/RID (EU): **NOT REGULATED** SCT (MEXICO): 14.6 **NOT REGULATED** 14.7 ADGR (Australia): **NOT REGULATED** 15. REGULATORY INFORMATION U.S. EPA SARA Reporting Requirements: This product contains methylene glycol a substance subject to SARA 313 reporting requirements. 15.2 U.S. EPA SARA Threshold Pignning Quantity: NA TSCA Inventory Status: 15.3 All chemical substances of this product are listed on the TSCA inventory or are otherwise exempted from inventory status. 15.4 U.S. EPA CERCLA Reportable Quantity (RQ):

Clean Water Act: None of the chemicals in this product are listed as Priority Pollutants under the CWA. None of the chemicals in this product are listed as Toxic Pollutants under the CWA.

Other U.S. Federal Requirements:

15.5

15.6

This product has been classified according to the hazard criteria of the Controlled Products Regulations (CPR) and the MSDS contains all of the information required by the CPR. The components of this product



are not listed on the DSL/NDSL.

U.S. State Regulatory Information:

Methylene Glycol is on the following state criteria lists: California, New Jersey, Pennsylvania, Minnesota, and Massachusetts. This product contains methylene glycol. When used as directed, this product releases trace amounts of formaldehyde.

Clean Air Act: This material does not contain any Class 1 Ozone depletors. This material does not contain any Class 2 Ozone depletors.

This product complies with the appropriate sections of the Food and Drug Administration's 21 CFR subchapter G (Cosmetics).

The amount of formaldehyde released during use, and any exposure to an employee, will depend and vary widely based on the operating conditions. The precise amount of the exposure is difficult to determine and subject to scientific debate and varying protocols for measurement. Based on current scientific methodology, there is no reason to believe that any occupational exposure to formaldehyde from this product during normal use will exceed 40 micrograms per day.

67/548/EEC (European Union) and Australia NOHSC:2011 (2003) Requirements:

The primary components of this product are listed in Annex I of EU Directive 67/548/EEC.

Isoparaffin; (Xn) harmful. R: 65 - Harmful: May cause lung damage if swallowed. S: 2 - Keep out of reach of children.

HazChem Code: None allocated Poison Schedule: None allocated.



Fax: +1 (310) 370-5700 http://www.shipmate.com

### **MATERIAL SAFETY DATA SHEET**

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**BB-001** 

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSDS Revision: 1.4 MSDS Revision Date: 10/26/2010 16. OTHER INFORMATION 16.1 Other Information: Do not Ingest. If swallowed, do not induce vomiting; seek medical attention. Avoid eye contact. Keep out of reach of children. If redness or other signs of adverse reaction occur, discontinue use immediately. If Irritation persists, seek medical attention. FOR PROFESSIONAL USE ONLY. Terms & Definitions: Please see last page of this MSDS. 16.3 Disclaimer: This Material Safety Data Sheet is offered pursuant to OSHA's Hazard Communication Standard, 29 CFR §1910.1200. Other government regulations must be reviewed for applicability to this product. To the best of ShipMate's & BRAZILIAN BLOWOUT's knowledge, the information contained herein is reliable and accurate as of this date; however, accuracy, suitability or completeness are not guaranteed and no warranties of any type, either expressed or implied, are provided. The information contained herein relates only to the specific product(s). If this product(s) is combined with other materials, all component properties must be considered. Data may be changed from time to time. Be sure to consult the latest edition. 16.4 Prepared for: **Brazilian Blowout** brazilian 6855 Tujunga Ave. North Hollywood, CA 91605 blowout +1-877-779-7706 +1-818-232-8775 http://www.brazilianblowout.com/ Prepared by: ShipMate, Inc. P.O. Box 787 780 Buckaroo Trail, Suite D Sisters, OR 97759-0787 Tel: +1 (310) 370-3600

### MATERIAL SAFETY DATA SHEET

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**BB-001** 

Prepared to OSHA, ACC, ANSI, NOHSC, WHMIS & 2001/58 EC Standards MSDS Revision: 1.4

MSDS Revision Date: 10/26/2010

### **DEFINITION OF TERMS**

A large number of abbreviations and acronyms appear on a MSDS. Some of these that are commonly used include the following: OTHER STANDARD ABBREVIATIONS:

#### **GENERAL INFORMATION:**

CAS No.	Chemical Abstract Service Number
t	

### EXPOSURE LIMITS IN AIR:

ACGIH	American Conference on Governmental Industrial Hygienists
TLV	Threshold Limit Value
OSHA	U.S. Occupational Safety and Health Administration
PEL	Permissible Exposure Limit
IDLH	Immediately Dangerous to Life and Health

#### FIRST AID MEASURES:

CPR	Cardiopulmonary resuscitation – method in which a person whose heart has stopped receives manual chest compressions and breathing to circulate blood and provide oxygen to the body.

#### HAZARDOUS MATERIALS IDENTIFICATION SYSTEM: HMIS

### HEALTH, FLAMMABILITY & REACTIVITY RATINGS:

0	Minimal Hazard
1	Slight Hazard
2	Moderate Hazard
3	Severe Hazard
4	Extreme Hazard



### PERSONAL PROTECTION RATINGS:

A	55			
В	9GV	<b>\</b>		
c	<b>F</b>	•	4	
D		•	本	
E	È	•		
F	8	•	4	





Vapor Respirator









Dust & Vapor





Respirator

Hood/Mask or Note: the dotted circle indicates that this respiratory protective equipment is required for high concentrations or for large volume spills or releases of product.

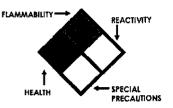
### FLAMMABILITY LIMITS IN AIR:

Autoignition Temperature	Minimum temperature required to initiate combustion in air with no other source of ignition
TEL	Lower Explosive Limit – lowest percent of vapor in air, by volurne, that will explode or ignite in the presence of an ignition source
UEL	Upper Explosive Limit – highest percent of vapor in air, by volume, that will explode or ignite in the presence of an ignition source

#### NA Not Available NR No Results NE Not Established NF | Not Found ND Not Determined ML Maximum Limit SCBA Self-Contained Breathing Apparatus

### NATIONAL FIRE PROTECTION ASSOCIATION: NFPA HAZARD RATINGS:

0	Minimal Hazard
1	Slight Hazard
2	Moderate Hazard
3	Severe Hazard
4	Extreme Hazard
ACD	Acidic
ALK	Alkaline
COR	Corrosive
*	Use No Water
OX	Öxidizər



#### TOXICOLOGICAL INFORMATION:

LD <sub>50</sub>	Lethal Dose (solids & liquids) which kills 50% of the exposed animals s				
LC∞	Lethal concentration (gases) which kills 50% of the exposed animal				
ppm	Concentration expressed in parts of material per million parts				
TD <sub>fg</sub>	Lowest dose to cause a symptom				
TCLo	Lowest concentration to cause a symptom				
TD <sub>to</sub> , LD <sub>to</sub> , & LD <sub>o</sub> or TC, TC <sub>o</sub> , LC <sub>to</sub> , & LC <sub>o</sub>	Lowest dose (or concentration) to cause lethal or toxic effects				
IARC	International Agency for Research on Cancer				
NTP	National Toxicology Program				
RTECS	Registry of Toxic Effects of Chemical Substances				
BCF	Bioconcentration Factor				
TLm	Median threshold (mit				
log Kow or log Koc	Coefficient of Oil/Water Distribution				

### **REGULATORY INFORMATION:**

WHMIS	Canadian Workplace Hazardous Material Information System
DOT	U.S. Department of Transportation
TC	Transport Canada
EPA	U.S. Environmental Protection Agency
D\$L	Canadian Domestic Substance List
NDSL	Canadian Non-Domestic Substance List
PSI	Canadlan Priority Substances List
TSCA	U.S. Toxic Substance Control Act
EU	European Union (European Union Directive 67/548/EEC)
CPR	Canada's Controlled Product Regulations

### **EC INFORMATION:**

A S					Q;		
C	E	F	N	0	T+	Xì	Χn
Corrosive	Explosive	Flormable	Harmful	Oxidizing	Toxic	kritant	Harmful

### WHMIS INFORMATION:

0		(8)	9	1	<b>®</b>	0	<b>R</b>
Α	В	С	DI	D2	D3	Ε	F
Compressed	flammable	Oxidzing	Toxic	Irritation	Intectious	Corrosive	Reactive

CONSENT JUDGMENT RESOLVING THE PEOPLE'S CLAIMS AGAINST GIB, LLC

### Exhibit B

### Web-Site Modification Minimum Requirements

On the time schedule described in the Consent Judgment, GIB shall remove from the Brazilian Blowout web site the following content:

- 1. The "talking head" video that appears immediately upon opening the web site.
- 2. The click-activated "latest air-monitoring test update" on the Brazilian Blowout home page.
- 3. The following items listed as "Support Materials" for stylists:

### Official Statements

16-Dec-2010 Brazilian Blowout Sues Oregon OSHA

10-Nov-2010 Brazilian Blowout Proven Safe by Oregon OSHA

01-Nov-2010 Oregon OSHA Confirms:

15-Oct-2010 The results are in!

08-Oct-2010 OSHA's Testing Methods Proven Faulty

05-Oct-2010 "Contains No Formaldehyde" Test Results Released

04-Oct-2010 Official Statement from Brazilian Blowout

29-Sep-2010 Official Statement from Brazilian Blowout

4. Any and all "Press" materials (reprints of, or links to, magazine and other articles in the popular and trade press) that describe Brazilian Blowout as formaldehyde-free, free from harsh chemicals, or safer than formaldehyde-containing competitors, unless those misrepresentations are specifically disclaimed.

GIB shall also refrain from posting new content on the Brazilian Blowout web site that contravenes the Consent Judgment prohibition on deceptive representation.

### **MEMORANDUM**

TO: GIB SALES AND MARKETING STAFF, CONSULTANTS,

REPRESENTATIVES, AND DISTRIBUTORS

FROM: [INSERT NAME AND TITLE OF GIB CONTACT]

DATE: [INSERT]

RE: REOUIREMENTS FOR FUTURE REPRESENTATIONS REGARDING

GIB ACAI PROFESSIONAL SMOOTHING SOLUTION AND OTHER GIB SMOOTHING SOLUTIONS EMITTING FORMALDEHYDE GAS

GIB has entered into a settlement agreement and Consent Judgment with the California Attorney General regarding GIB's Acai Professional Smoothing Solution, and you are receiving this memorandum pursuant to the requirements of that Judgment. Please read this memorandum carefully, and then sign the acknowledgment on page 3 and return the acknowledgment to me.

When GIB's *Acai Professional Smoothing Solution* is used as directed, it causes emissions of formaldehyde gas, a chemical known to the State to cause cancer. Formaldehyde gas exposure may also result in acute health effects for sensitive stylists and customers, such as breathing difficulties and eye irritation. These risks and adverse effects can be significantly reduced if the product is used with adequate ventilation, and the manufacturer's instructions are carefully followed. It is therefore important that GIB's customers be fully informed of these risks so that they can take the appropriate steps to reduce their exposure to formaldehyde gas. The Consent Judgment contains requirements to ensure that GIB does not downplay these risks, and as employees and/or representatives or agents of GIB, it is your responsibility to comply with these requirements. These requirements include the following provisions:

1. The Material Data Safety Sheet (MSDS) for the Acai Professional Smoothing Solution must contain this warning:

WARNING: Use of Brazilian Blowout Acai Professional Smoothing Solution as directed will expose you to formaldehyde (gas), a chemical known to the State of California to cause cancer.

You may not make statements that undermine or dilute the force of this warning, or that reduce the likelihood that product users will heed safety precautions designed to minimize exposure to formaldehyde gas during product use.

- 2. You may not make any statements indicating that:
  - (a) Acai Professional Smoothing Solution is formaldehyde-free, contains no formaldehyde, or will not expose users to formaldehyde;
  - (b) Acai Professional Smoothing Solution exposes users to only trace or minimal amounts of formaldehyde gas;
  - (c) Acai Professional Smoothing Solution is safe, harmless, benign, contains no harsh chemicals, or is made only with natural ingredients;
  - (d) public entities have declared Acai Professional Smoothing Solution safe.

You may not include the above statements in GIB's web site, advertising materials, brochures, e-mails to stylists, or in any other communications of any kind.

- 3. You must also refrain from <u>re-broadcasting</u> any statements similar to items (a) through (d) above, made by others, such as in magazine articles or advertising pieces promoting Brazilian Blowout as safe or formaldehyde-free. If, however, a magazine article or advertising piece writes a positive review of the Acai Professional Smoothing Solution but also makes claims detailed above in paragraphs (a) through (d), you may re-broadcast such language <u>only</u> if in the rebroadcast, you clearly <u>refute</u> claims similar to (a) through (d) made in the original piece.
- 4. In future communications with the public, GIB and you may publicly dispute, discuss, or quote statements, findings, and test results by public entities, but may not misstate or mischaracterize the underlying public-entity statements, findings, and/or test results. GIB and you also may not use references to public-entity statements, findings, and/or test results to imply that its product releases only trace or minimal amounts of formaldehyde, or that safety precautions, including proper ventilation and adherence to usage instructions, are unnecessary or unimportant. However, GIB and you may factually cite to statements, findings, and/or test results published by public entities, as long as they are not presented in a context likely to deceive a reasonable consumer.

The above requirements also apply to any past or future GIB salon smoothing solution products, however named, that expose users to formaldehyde gas.

If you have questions regarding the above or	if you would like to review a copy of the
Consent Judgment, please contact	

# ACKNOWLEDGMENT OF REVIEW OF MEMORANDUM SUMMARIZING REQUIREMENTS FOR FUTURE REPRESNETATIONS ABOUT ACAI PROFESSIONAL SMOOTHING SOLUTION

I have read the foregoing Memorandum summarizing the requirements for future representations about GIB's Acai Professional Smoothing Solution, and any other past or future GIB salon smoothing solution products that release formaldehyde gas when used as directed.

Dated:	
	Signature
	Print Name

[date]

[Name and address of advertising or public relations firm]

# Re: REQUIREMENTS FOR FUTURE REPRESENTATIONS REGARDING GIB "BRAZILIAN BLOWOUT" ACAI PROFESSIONAL SMOOTHING SOLUTION

Dear [ ]:

GIB has entered into a settlement agreement and Consent Judgment with the California Attorney General regarding GIB's *Acai Professional Smoothing Solution*, and you are receiving this letter pursuant to the requirements of that Judgment, because your firm has done advertising or public relations work for GIB over the past two years. This letter sets forth requirements for future advertising and public statements regarding the *Acai Professional Smoothing Solution*.

When GIB's *Acai Professional Smoothing Solution* is used as directed, it causes emissions of formaldehyde gas, a chemical known to the State to cause cancer. Formaldehyde gas exposure may also result in acute health effects for sensitive stylists and customers, such as breathing difficulties and eye irritation. These risks and adverse effects can be significantly reduced if the product is used with adequate ventilation and the manufacturer's instructions are carefully followed. It is therefore important that GIB's customers be fully informed of formaldehyde risks so that they can take the appropriate steps to reduce their exposure. The Consent Judgment contains specific requirements to ensure that GIB does not downplay these risks in its advertising and public relations efforts. These requirements include:

1. The Material Data Safety Sheet (MSDS) for the Acai Professional Smoothing Solution must contain this warning:

WARNING: Use of Brazilian Blowout Acai Professional Smoothing Solution as directed will expose you to formaldehyde (gas), a chemical known to the State of California to cause cancer.

GIB's advertising and public statements may not contain statements that undermine or dilute the force of this warning, or that reduce the likelihood that product users will heed safety

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- precautions designed to minimize exposure to formaldehyde gas during product use.
- 2. GIB's advertising and public statements may not make any of the following claims:
  - (i) Acai Professional Smoothing Solution is formaldehyde-free, contains no formaldehyde, or will not expose users to formaldehyde;
  - (ii) Acai Professional Smoothing Solution exposes users to only trace or minimal amounts of formaldehyde gas;
  - (iii) Acai Professional Smoothing Solution is safe, harmless, benign, contains no harsh chemicals, or is made only with natural ingredients;
  - (iv) public entities have declared Acai Professional Smoothing Solution safe.
  - GIB may not include the above statements in its web site, advertising materials, brochures, emails to stylists, or in any other communications of any kind.
- 3. GIB must also refrain from <u>re-broadcasting</u> any statements similar to items (i) through (iv) above, made by others, such as in magazine articles or advertising pieces promoting Brazilian Blowout as safe or formaldehyde-free. If, however, a magazine article or advertising piece writes a positive review of the Acai Professional Smoothing Solution but also makes claims detailed above in paragraphs (i) through (iv), GIB may re-broadcast such language <u>only</u> if in the rebroadcast, GIB clearly <u>refutes</u> claims similar to (i) through (iv) made in the original piece.
- 4. In future communications with the public, GIB may publicly dispute, discuss, or quote statements, findings, and test results by public entities, but may <u>not</u> misstate or mischaracterize the underlying public-entity statements, findings, and/or test results. GIB also may <u>not</u> use references to public-entity statements, findings, and/or test results to imply that its product releases only trace or minimal amounts of formaldehyde, or that safety precautions, including proper ventilation and adherence to usage instructions, are unnecessary or unimportant. However, GIB may factually cite to statements, findings, and/or test results published by public entities, as long as they are not presented in a context likely to deceive a reasonable consumer.

The above requirements also apply to any past or future GIB salon smoothing solution products, however named, that expose users to formaldehyde gas.

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If you have questions regarding the above or if you would like to review a copy of the Consent Judgment, please contact the undersigned at [insert telephone and e-mail address].

Thank you for your attention to these important requirements.

Very truly yours,

[Insert Name of GIB Contact Person]

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